

Globe's Law Firm Management: List of titles included in your Personal Subscription

Subject Area	Title	Authors	Pages	Price	Pub date
Business Development	Pitching for Lawyers: Using Marketing Communications Techniques to Improve your Win Ratio	Rebecca Harding	72	£75	01/09/2019
Business Development	Succession Planning: Ensuring Smooth Transitions for Lawyers and their Firms	Sandra J Boyer; Hermann Knott; Susan Saltonstall Duncan; Jaap Bosman; August J Aquila; Pam Loch; Veronica Mann; Shelley Dunstone; Ronnie Fox	79	£95	22/02/2022
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Business Development	Creating a CrossServing CultureShift: Mastering CrossSelling for Lawyers and Leaders	David H. Freeman	104	£69	01/08/2015
Business Development	The Client Experience: How to Optimize Client Service and Deliver Value	Sally Dyson; Will Taylor; Yolanda Cartusciello; Andrew Hedley; David H Freeman; Kim Carr; Douglas McPherson; James Matthews; Scott Rechtschaffen; Helen Hamilton-Shaw; Paul A Williams	118	£149	21/11/2021
Business Development	Social Media in Business Development and Relationship Management: A Guide for Lawyers	Kim Tasso	120	£55	01/10/2018
Business Development	Secrets of the Masters: The Business Development Guide for Lawyers	David H Freeman	154	£105	01/06/2015
Business Development	Building Enduring Client Loyalty: A Guide for Lawyers and Their Firms	Susan Saltonstall Duncan	176	£75	01/02/2021
Business Development	Business Development for a New Legal Ecosystem	Michelle Murray, Sally Dyson, Debbie Epstein Henry, Pam Loch, Nika Kabiri, Merry Neittich, Yolanda Cartusciello, Natasha Innocenti, Ian White, Rachel Khiara, Wayne Hassay, Catherine Alman MacDonagh, Julie Savarino, Mary Juetten, Nat Slavin, David Freeman, Bob Robertson, Lucy Bassli, Keri Norris	202	£235	01/07/2020
Business Development	Business Development: A Practical Handbook for Lawyers	Stephen Revell	339	£140	01/04/2020
Compliance and Ethics	Anti-money laundering compliance for law firms: 2nd edition	Amy Bell, Robyn Brown, Tracey Calvert, Anita Clifford, Angela Craven, Ian Hargreaves, Deirdre Lyons Le Croy, Ruth Paley, Michael Ruck, Zia Ullah	124	£120	01/01/2019
Compliance and Ethics	COLP and COFA: Compliance in Practice	Tracey Calvert	153	£149	01/11/2022
Compliance and Ethics	The Global ESG Handbook: A Guide for Practitioners	Paul Davies	200	£125	01/06/2024
Compliance and Ethics	Regulation, Compliance and Ethics in Law Firms	Tracey Calvert	249	£75	01/07/2020
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Finance	Adjusting the Numbers: The future of finance in law firms	James D Cotterman; Stuart Dodds; Tim Corcoran; Mary Juetten; Richard Brzakala; Louis Young; Andrew O'Connor; Andy Poole	79	£142	01/03/2021
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Finance	Compensation Innovation: An in-depth exploration into the future of law firm compensation	Timothy B. Corcoran, August Aquila, John Chisholm, Paul Lippe, Dan O'Day, Rebecca Holdredge, Arthur G. Greene, Simon Nash, Benjamin Viney, Polina Pavlova, Nina Gray	100	£199	01/03/2018
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Talent management	Diversity and Inclusion in the Legal Profession	Emma Cusdin, Rachel Reese, Marc May, Yasmin Sheikh, Parham Kouchikali, Gillian O'Regan, Steven Ramesh Rajavinothan, Catherine McGregor	119	£65	01/06/2019
Talent management	Human Capital in the New Legal Ecosystem	Michael Roster, Jon Whittle, Jennifer Johnson, Erin Meszaros, Susan Saltonstall Duncan, Bree Buchanan, Renee Branson, Lauren Stiller Rikleen, Clare Harman Clark, Chris Marston, Chris Boyd, Allison Blixt, Julia Carretta, Timothy B. Corcoran	124	£141	01/09/2020
Talent management	The Rise of Specialist Career Paths in Law Firms	Catherine Hart, Lucy Hall, Clare Harman Clark, Amy Grunske, Rebecca Atkinson, Anne Macdonald, Rachel Brushfield, Hayley Geffin, Amy Monaghan, Tammy Heydenrych, Tom Evans, Nina Gramcko, Claire Shasha, Rebecca Holdredge	125	£149	22/06/2022
Talent management	Culture in Law Firms: Best Practices for Engagement and Retention in a Hybrid World	Naomi Beard Nelson; Mary Ellen Connerty; Michelle Egan	128	£95	01/03/2024
Talent management	Tipping Point: Transformation and Innovation in the Legal Department	Merry Neitlich, Gonzalo Ruiz, Ian White, Aaron Katzel, Peggy Chang Barber, Dr. Silvia Hodges Silverstein, Dr. Lena Campagna, Jeffrey N Neuman, Patrick J Lamb, John E Grant	128	£149	01/01/2019
Talent management	The Virtual Lawyer	Douglas McPherson	130	£69	01/12/2020
Talent management	A Lawyer's Guide to Wellbeing and Managing Stress	Angus Lyon	146	£45	01/11/2015
Talent management	Lawyer Health and Wellbeing: How the Legal Profession is Tackling Stress and Creating Resiliency	Bree Buchanan, Emma Jones, Kate Dodd, Elizabeth Rimmer, Lubna Gem Arielle, Matt Dean, Kayleigh Leonie, Richard Collier, Paul Bennett, James Pereira	152	£90	01/03/2020
Talent management	Rise of the Legal COO, Second Edition	Chris Bull, Laura McNair, Stephen Allen, Mark J Masson, Paul Bennett, Patrick J McKenna, Steve Nelson, Kate Boyd, David S Schaefer, James G Perkins, Kiran Scarr, Peter Blair, Kimberly A Gardner, Ricarda Hauke, Andrew Keith, Jennifer P Keller, Darren Mitchell, William Robins	159	£235	15/02/2023
Talent management	Tomorrow's Naked Lawyer: Newtech, Newhuman, Newlaw	Chrissie Lightfoot	179	£96	01/11/2014
Talent management	Essential Soft Skills for Lawyers: What They Are and How to Develop Them	Kim Tasso	191	£95	01/06/2020
Talent management	The Visible Lawyer: How to Raise Your Profile and Generate Work	Douglas McPherson	194	£42	01/04/2016
Talent management	Tackling Partner Underperformance	Nick Jarrett-Kerr, Patrick J. McKenna, Edwin Reeser, Angus Lyon	200	£199	01/04/2018
Talent management	Talent in the Legal Profession: How to Attract, Retain and Engage Top Talent	Anne Harnetty, Moray McLaren, Jean-Baptiste Lebel, Jay Connolly, Catherine McGregor, Patrick J McKenna	203	£149	01/03/2024
Talent management	Leading the Future: The Human Science of Law Firm Strategy and Leadership	Bob Murray, Alicia Fortinberry	210	£105	01/02/2016
Talent management	Stress and Burnout in Law Firms: Leadership Challenges and Choices	Lisa M Walker	224	£125	01/06/2022
Talent management	The Naked Lawyer	Chrissie Lightfoot	250	£96	01/11/2010
Talent management	Managing Talent for Success: Talent Development in Law Firms	Rebecca Normand-Hochman	259	£125	01/11/2020
Talent management	Managing Partner Performance: Strategies for transforming underperforming partners	Nick Jarrett-Kerr, Jonathan Middleburgh, Patrick J McKenna, Michael Roch, Ray D'Cruz, Steve Nelson, Joel Barolsky, Paula Davis, Graham Browning, Krystal Champlin-Garage, Bree Buchanan, Chetna Bhatt, Jonathan Watmough	299	£149	01/08/2024
The Bar	The Independent Bar: Insights into a Unique Business Model	David Barnes	170	£125	01/03/2018
The Bar	The Art and Craft of Judgment-Writing: A Primer for Common Law Judges	Max Barrett	230	£95	01/06/2022
The Bar	Great Legal Writing: Lessons from Literature	Max Barrett	293	£75	15/02/2023
The Bar	The Art and Craft of Judgment Writing: A Primer for Common Law Judges, Second Edition	Max Barrett	700	£165	01/05/2025
Women in law	Beyond Bias: Unleashing the Potential of Women in Law	Patricia K. Gillette, Paola Cecchi-Dimeglio, Audra A. Dial, Cathy Fleming, Carol Frohlinger, Debbie Epstein Henry, Katherine Larkin-Wong, Janice P. Brown, Ellen Ostrow, Ph.D	90	£199	01/06/2017
Women in law	Business Development for Women Lawyers	Patricia K. Gillette, Audra A. Dial, Nika Kabiri, Natasha Innocenti, Belinda Lester, Debbie Epstein Henry, Rachel Brushfield, Susan Saltonstall Duncan, Pam Loch, Joanne Frears	100	£155	01/08/2018
Women in law	Innovations in Legal Project Management	Aileen Leventon, Meredith Wise Mendes, Randall Brater, Katie Heilman, Byron S Kalogerou, Dennis J White, Todd Hutchison, Thomas Agostinelli, Kathleen Thompson, Kevin Bielawski, Lann Wasson, Sam Davenport, Brian Fanning	102	£149	01/10/2018
Women in law	Business Development for Women Lawyers, Second Edition	Rachel Brushfield, Natasha Innocenti, Pam Loch, Joanna Gaudoin, Susan Heaton-Wright, Belinda Lester, Joanne Frears, Nika Kabiri, Sarah Goulbourne, Donna McGrath, Claire Rason	147	£149	01/08/2024
Women in law	Career Development for Women Lawyers	Bailey Bosch, Rachel Brushfield, Yolanda Cartusciello, Susan Saltonstall Duncan, Rosalie Chamberlain, Debbie Epstein Henry, Joanne Frears, Patricia K. Gillette, Christie Guimond, Clare Harman Clark, Karen Johnson-McKewan, Nika Kabiri, Rachel Khiara, Belinda Lester, Pam Loch, Katherine Thomas, Susan Eandi, Monica Kurnatowska	174	£99	01/03/2019