

## Globe Law and Business Update - November 2022 Revised

Globe Law and Business Title	Sub-Title	Edition	Editor(s) / Author(s)	On GLO	Print ISBN	Print RRP	NYP	Publication	Was	Last Published
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<b>JUST ANNOUNCED</b>										
European Takeovers	The Art of Acquisition	3e	Alejandro Fernández de Araoz	On Publication	<a href="https://doi.org/10.1017/9781787428041">9781787428041</a>	£195	NYP	Dec-22		
Great Legal Writing	Lessons from Literature		Max Barrett	On Publication	<a href="https://doi.org/10.1017/9781787429499">9781787429499</a>	£75	NYP	Feb-23		
Handbook for Legal Innovation, The			Nicola Shaver	On Publication	<a href="https://doi.org/10.1017/9781787429130">9781787429130</a>	£149	NYP	Dec-22		
Innovation in Law Firms	Implementing Successful Projects		Stuart Whittle, Catriona Wolfenden - Weightmans	On Publication	<a href="https://doi.org/10.1017/9781787429550">9781787429550</a>	£95	NYP	Jul-23		
Modern In-house Lawyer, The	Optimising Relationships for Growth and Success in an ESG Environment		Ciarán Fenton	On Publication	<a href="https://doi.org/10.1017/9781787429529">9781787429529</a>	£95	NYP	Oct-23		
Rainmakers	Born or Bred	2e	Patricia K. Gillette, Rebecca Harding	On Publication	<a href="https://doi.org/10.1017/9781787429253">9781787429253</a>	£75	NYP	Dec-22		
<b>JUST PUBLISHED</b>										
Directors' Liability and Indemnification	A Global Guide	4e	Edward Smerdon	GLO	<a href="https://doi.org/10.1017/9781787428362">9781787428362</a>	£265		Oct-22		
Risk Management in Law Firms	Mitigate Risk and Enhance Firm Success		Various authors	GLO	<a href="https://doi.org/10.1017/9781787429161">9781787429161</a>	£149		Oct-22		
<b>EXPECTED THIS MONTH</b>										
Building the Data-Driven Law Firm		2e	Various authors	On Publication	<a href="https://doi.org/10.1017/9781787429222">9781787429222</a>	£149	NYP	Nov-22		2019
COLP and COFA: Compliance in Practice		3e	Tracey Calvert	On Publication	<a href="https://doi.org/10.1017/9781787429192">9781787429192</a>	£149	NYP	Nov-22	Oct-22	
General Counsel in the 21st Century	Challenges and Opportunities	2e	E Leigh Dance and Christoph H Vaagt	On Publication	<a href="https://doi.org/10.1017/9781787428638">9781787428638</a>	£130	NYP	Nov-22		
Knowledge Management in Law Firms	Challenges and Opportunities Post-Pandemic		Various Authors	On Publication	<a href="https://doi.org/10.1017/9781787429437">9781787429437</a>	£149	NYP	Nov-22		
<b>BANKING &amp; FINANCE</b>										
Commodity Derivatives	Documenting and Understanding Commodity Derivative Products		Edmund Parker and Marcin Perzanowski	x	<a href="https://doi.org/10.1017/9781905783373">9781905783373</a>	£138		Jul-10		
Credit Derivatives	Understanding and Working with the 2014 ISDA Credit Derivatives Definitions		Edmund Parker	GLO	<a href="https://doi.org/10.1017/9781909416642">9781909416642</a>	£275		Jan-17		
Foundations of Structured Trade Finance			Dr Benedict O Oramah	x	<a href="https://doi.org/10.1017/9781783581894">9781783581894</a>	£150		May-15		
Global Financial Crisis	Navigating and Understanding the Legal and Regulatory Aspects		Eugenio A Bruno	x	<a href="https://doi.org/10.1017/9781905783328">9781905783328</a>	£148		Sep-09		
Global Investment Funds	A Practical Guide to Structuring, Raising and Managing Funds		Tom Alabaster, Latham & Watkins	GLO	<a href="https://doi.org/10.1017/9781911078111">9781911078111</a>	£160		Jul-16		
Hedge Funds	A Practical Global Handbook to the Law and Regulation	2e	Florentino Carreno, Goncalves Periera, Lynn McGrade and Alfred Page	GLO	<a href="https://doi.org/10.1017/9781787423060">9781787423060</a>	£275		Aug-19		2012
Infrastructure Finance	An Inside View		Martin Blaiklock	GLO	<a href="https://doi.org/10.1017/9781787420830">9781787420830</a>	£138		Aug-17		
Islamic Finance	A Practical Guide	2e	Rahail Ali, Hogan Lovells LLP	x	<a href="https://doi.org/10.1017/9781905783984">9781905783984</a>	£135		Jan-14		2008
Microfinance	A Practitioner's Handbook		Ranajoy Basu	GLO	<a href="https://doi.org/10.1017/9781905783977">9781905783977</a>	£110		Oct-13		
Practical Derivatives	A Transactional Approach	4e	Edmund Parker and Marcin Perzanowski	GLO	<a href="https://doi.org/10.1017/9781787428423">9781787428423</a>	£195	NYP	Dec-22		
Private Equity	A Transactional Analysis	4e	Chris Hale, Travers Smith LLP	GLO	<a href="https://doi.org/10.1017/9781787421844">9781787421844</a>	£195		Mar-20		2015

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Private Equity Exits	A Practical Analysis	3e	Tom Evans - Latham & Watkins	GLO	<a href="#">9781787424906</a>	£180		Jan-22		2016
Public-Private Partnerships	A Practical Analysis	2e	Nicholas Avery	x	<a href="#">9781905783380</a>	£142		Apr-10		2006
Real Estate Investment Trusts	A Global Analysis		Rachel Booth	x	<a href="#">9780954870676</a>	£134		Aug-06		
Real Estate Transactions	A Practical Global Guide		Agusti Jausas	x	<a href="#">9781905783687</a>	£144		Nov-12		
Repo and Stock Lending	A Practitioner's Guide		Guy Usher	GLO	<a href="#">9781909416581</a>	£128		Jul-15		
Secured Finance Transactions	Taking Security, Deal Structures and Emerging Markets	2e	Dominic RM Griffiths - Mayer Brown	GLO	<a href="#">9781787425149</a>	£165		Mar-22		
Shipping Finance	(Previously published by Euromoney)	4e	Stephenson Harwood LLP	GLO	<a href="#">9781787421400</a>	£195		Jul-18		2006
Sukuk and Islamic Capital Markets	A Practical Guide		Rahail Ali	GLO	<a href="#">9781905783427</a>	£128		Mar-11		
US Securities Regulation	A Guidebook for International Companies		Jan Joosten and Eduardo Vidal	x	<a href="#">9781905783496</a>	£118		Apr-11		
World Stock Exchanges	A Practical Guide	2e	Hugh Maule	GLO	<a href="#">9781787421448</a>	£165		Nov-18		2007
<b>COMPANY &amp; COMMERCIAL</b>										
Anticorruption Laws and Regulations	A Global Guide		Roberto Hernandez	GLO	<a href="#">9781787421172</a>	£175		Aug-18		
Buy-outs and Buy-ins	The Elimination of Defined Benefit Pension Scheme Liabilities		Steven Hull	x	<a href="#">9781905783267</a>	£115		Sep-09		
Carve-Out M & A Transactions	A Practical Guide		Robbie McLaren, Latham & Watkins	GLO	<a href="#">9781787422407</a>	£130		Sep-19		
Company Formation	A Practical Global Guide (2V)	3e	Agustin Jausas	GLO	<a href="#">9781909416420</a>	£258		Jan-14		2009
Doing Business in the BRICS	A Practical Legal Handbook		Ravi Nath	x	<a href="#">9781905783816</a>	£120		Dec-12		
Educational Institutions	A Legal and Regulatory Handbook for Setting up Overseas		Mark Abell	GLO	<a href="#">9781787420878</a>	£138		Apr-18		
Employee Share Plans	International Legal and Tax Issues	2e	Paul Ellerman	x	<a href="#">9781905783519</a>	£145		Sep-11		2008
Global Merger Control Handbook (3 volumes in slipcase)			DLA Piper	GLO	<a href="#">9781787422162</a>	£495		Mar-19		
Insurance and Reinsurance in the MENA Region	A Legal and Regulatory Guide		Ayla Karmadi et al	x	<a href="#">9781905783588</a>	£138		Aug-13		
International Franchising	A Practitioner's Guide. Prepared in association with IBA		Marco Hero	x	<a href="#">9781905783403</a>	£138		May-10		
International Public Procurement	A Guide to Best Practice		Roberto Hernandez Garcia	x	<a href="#">9781905783281</a>	£115		Aug-09		
Labour Law	A Practical Global Guide		Agustin Jausas	x	<a href="#">9781905783441</a>	£128		May-11		
Legal Risk Management, Governance and Compliance	A Guide to Best Practice from Leading Experts		Stuart Weinstein and Charles Wild	x	<a href="#">9781905783946</a>	£128		May-13		
Legal Risk Management, Governance and Compliance	Interdisciplinary Case Studies from Leading Experts		Stuart Weinstein and Charles Wild	GLO	<a href="#">9781909416512</a>	£128		Oct-16		
M & A in the Middle East	A Practical Regional Guide		Michael Kortbawi	x	<a href="#">9781905783632</a>	£138		Dec-13		
Mergers & Acquisitions	A Practical Global Guide		Andreas Lachmann	x	<a href="#">9781905783090</a>	£128		Aug-07		
Negotiating Technology Contracts			Kit Burden, Duncan Pithouse and Mark O'Conor - DLA Piper	GLO	<a href="#">9781787423220</a>	£165		Nov-19		
Outer Space Law	Legal Policy and Practice	2e	Yanal Abul Failat, Anél Ferreira-Snyman	GLO	<a href="#">9781787424821</a>	£195		Apr-22		2017
Outsourcing	A Practical Guide	2e	Kit Burden - DLA Piper	GLO	<a href="#">9781787424302</a>	£175		Feb-21		2015
Pension Scheme Deficits	Practical Solutions		Steven Hull	x	<a href="#">9781905783083</a>	£134		Sep-07		
Product Recall, Liability and Insurance	A Global Guide		Mark Kendall and Jason McNerlin	x	<a href="#">9781905783670</a>	£148		Dec-12		
Shareholders' Rights and Obligations	A Global Guide		Marcel Willems	GLO	<a href="#">9781911078227</a>	£275		Dec-17		
The Limited Liability Company Under German Law (the GmbH)			Dr Alexander Schroder-Frerkes, Dr Armin Gohring	GLO	<a href="#">9781787423626</a>	£95		May-20		
World Trade Law in Practice				x	<a href="#">9780954870683</a>	£112		Dec-06		
<b>DATA PROTECTION</b>										
Data Protection and the New UK GDPR Landscape (Special Report)			Frank Suttie	GLO	<a href="#">9781787423701</a>	£95		Feb-21		

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The EU General Data Protection Regulation (GDPR)	A Commentary	2e	Lukas Feiler - Baker & McKenzie , Nikolaus Forgó - University of Vienna , Michaela Nebel - Baker & Mckenzie	GLO	<a href="#">9781787424784</a>	£95	Oct-21		2018
<b>DISPUTE RESOLUTION</b>									
Arbitration in the International Energy Industry			Ronnie King, Ashurst LLP	GLO	<a href="#">9781787424661</a>	£140	Mar-19		
Arbitration of M&A Transactions	A Practical Global Guide	2e	Edward Poulton - Baker McKenzie	GLO	<a href="#">9781787422902</a>	£165	Apr-20		2013
Construction and Infrastructure Disputes	A Global Handbook		Roberto Hernandez	x	<a href="#">9781909416000</a>	£130	Sep-13		
Dispute Resolution in the Energy Sector	A Practitioner's Handbook		Ronnie King	x	<a href="#">9781905783625</a>	£145	May-12		
Enforcement of Investment Treaty Arbitration Awards	A Global Guide	2e	Julien Fouret	x	<a href="#">9781787423497</a>	£225	Jan-21		2015
International Arbitration	A Practical Guide	2e	Stuart Dutson (Simmons & Simmons), Andy Moody (Baker McKenzie), Neil Newing (Signature Litigation LLP)	x	<a href="#">9781787421608</a>	£125	Jan-19		2013
<b>THE ENERGY TRANSITION</b>									
Carbon Capture and Storage (Special Report)	The Legal Landscape of Climate Change Mitigation Technology		Dirk Uwer, Daniel Zimmer - Hengler Mueller	GLO	<a href="#">9781787423862</a>	£75	Sep-20		
Climate Change	A Guide to Carbon Law and Practice		Paul Q. Watchman	x	<a href="#">9781905783120</a>	£126	Jun-08		
Decarbonising Energy (Special Report)	The Pathway to Net Zero		Hugo Lidbetter	GLO	<a href="#">9781787423589</a>	£125	Apr-20		
Energy from Waste	A Practical Handbook		Angus Evers	GLO	<a href="#">9781909416376</a>	£138	Apr-15		
Energy Storage (Special Report)	Legal and Regulatory Challenges and Opportunities		Louise Dalton	GLO	<a href="#">9781787422704</a>	£75	Jun-19		
Hydrogen Projects (Special Report)	Legal and Regulatory Challenges and Opportunities		Dalia Majumder-Russell - CMS	GLO	<a href="#">9781787424425</a>	£125	Sep-21		
Intellectual Property in The Energy Sector (Special Report)	Challenges and Opportunities for an Industry in Transition		Jon Moorhouse - Keystone Law	GLO	<a href="#">9781787428102</a>	£95	Jun-22		
International Arbitration of Renewable Energy Disputes (Special Report)			Emma Johnson , Lucy McKenzie , Matthew Saunders - Ashurst	GLO	<a href="#">9781787424661</a>	£75	Aug-21		
Liquefied Natural Gas	The Law and Business of LNG	3e	Paul Griffin	GLO	<a href="#">9781911078128</a>	£175	Sep-17		2012
Renewables	A Practical Handbook		Matt Bonass and Michael Rudd	x	<a href="#">9781905783397</a>	£138	Oct-10		
Solar Power	A Practical Handbook		Matthew Williams, John Deacon	GLO	<a href="#">9781787421325</a>	£165	Jun-18		
Wind	Projects and Transactions		Munir Hassan	GLO	<a href="#">9781905783878</a>	£128	Jan-14		
<b>ENERGY - OIL and GAS &amp; NATURAL RESOURCES</b>									
Accounting Procedures in Joint Operating Agreements:	An International Perspective		Dr Eduardo G Pereira et al	x	<a href="#">9781909416604</a>	£154	Jun-16		
African Upstream Oil and Gas	A Practical Guide to the Law and Regulation		Dr Eduardo G Pereira and Professor Kim Talus	GLO	<a href="#">9781909416260</a>	£185	Mar-15		
AIPN Joint Operating Agreement, The	A Practical Guide		Reg Fowler (Shell), Peter Roberts (Orrick), Dr Eduardo G Pereira	GLO	<a href="#">9781787422001</a>	£195	Feb-19		
Brazilian Midstream and Downstream Oil and Gas	A Practical Guide to the Law and Regulation		Dr Eduardo G Pereira	x	<a href="#">9781909416246</a>	£135	Oct-14		

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Brazilian Upstream Oil and Gas	A Practical Guide to the Law and Regulation	2e	Dr Eduardo G Pereira	x	<a href="#">9781911078050</a>	£148		Jun-16		2012
Drafting and Negotiating Petroleum Royalty Agreements (Special Report)			Peter Roberts	GLO	<a href="#">9781787427983</a>	£175		Sep-21		
Encyclopaedia of Oil and Gas Law, The	Volume Two: Midstream and Downstream		Dr Eduardo G Pereira and Professor Kim Talus	x	<a href="#">9781909416482</a>	£195		Apr-15		
Encyclopaedia of Upstream Oil and Gas, The	(Volume One: Upstream)	2e	Dr Eduardo G Pereira	GLO	<a href="#">9781787423107</a>	£235		Dec-19		2014
Energy and Resources Financing	A Practical Handbook		Huw Thomas and Antony Skinner	GLO	<a href="#">9781909416765</a>	£148		Dec-15		
Gas and LNG Price Arbitrations	A Practical Handbook	2e	James Freeman, Mark Levy	GLO	<a href="#">9781787421929</a>	£175		Mar-20		2014
Joint Operating Agreements	A Comparison Between the IOC and NOC Perspectives	2e	Eduardo G Pereira, Anna Ovcharova, Reg Fowler	GLO	<a href="#">9781787424388</a>	£165		Feb-22		2015
Joint Operating Agreements	A Practical Guide	4e	Peter Roberts - Orrick, Reg Fowler - Shell	GLO	<a href="#">9781787422629</a>	£175		Sep-20		
Joint Operating Agreements	Risk Control for the Non-Operator	2e	Dr Eduardo G Pereira	x	<a href="#">9781787421240</a>	£175		Jan-18		2013
Joint Operating Agreements	Mitigating Operational and Contractual Risks in Exclusive Operations		Dr Eduardo G Pereira	x	<a href="#">9781909416130</a>	£138		Nov-13		
Latin American Upstream Oil and Gas	A Practical Guide to the Law and Regulation		Fernando Fresco and Dr Eduardo G Pereira	GLO	<a href="#">9781909416567</a>	£138		May-15		
Minerals and Mining	A Practical Global Guide		Per Vestergaard Pedersen	x	<a href="#">9781905783564</a>	£128		May-12		
Mining and Minerals	A Practical Guide to the Life Cycle of a Mining Project		Darrell W Podowski, Jennifer Poirier, Cassels Brock & Blackwell LLP	GLO	<a href="#">9781787421288</a>	£145		Dec-18		
More on Risk and Energy Infrastructure	Value Chains, Stakeholders and Black Swans		Thomas Dimitroff and Troy Edwards	GLO	<a href="#">9781787420670</a>	£135		Nov-17		
Oil and Gas	A Practical Handbook	3e	Renad Younes, Ashurst LLP	GLO	<a href="#">9781787421523</a>	£160		Dec-18		2014
Oil and Gas Decommissioning	Law, Policy and Comparative Practice	2e	Marc Hammerson	GLO	<a href="#">9781911078029</a>	£148		May-16		2013
Oil and Gas in Africa	A Legal and Commercial Analysis of the Upstream Industry		Marc Hammerson and John LaMaster	x	<a href="#">9781909416680</a>	£138		May-15		
Oil and Gas M & A	A Practical Handbook	2e	Marc Hammerson, John La Master	GLO	<a href="#">9781787421486</a>	£160		Jul-18		2014
Oil and Gas Sale and Purchase Agreements	SPAs for International Oil and Gas Acquisitions and Divestitures	2e	John LaMaster and Caroline-Lucy Moran, Akin Gump Strauss Hauer & Feld LLP	GLO	<a href="#">9781787423985</a>	£175		Nov-20		
Oil and Gas Trading	A Practical Guide		Denys Hickey	GLO	<a href="#">9781911078036</a>	£158		Apr-16		
Power	A Practical Handbook		Munir Hassan and Rajan Phakey	GLO	<a href="#">9781905783854</a>	£138		Mar-17		
Production Sharing Agreements	A Global Legal Handbook		Flavio G I Inocencio	GLO	<a href="#">9781787426870</a>	£175		Nov-21		
Risk and Energy Infrastructure	Cross-Border Dimensions		Thomas Dimitroff	x	<a href="#">9781905783489</a>	£138		Jun-11		
Shale Gas	A Practitioner's Guide to Shale Gas and Unconventional Resources	2e	Vivek Bakshi	GLO	<a href="#">9781787420632</a>	£142		Jun-17		2012
The Encyclopaedia of Midstream and Downstream Oil and Gas		2e	Reg Fowler, Eduardo G Pereira and Kim Talus	On Publication	<a href="#">9781787429406</a>	£195	NYP	Feb-23		
Upstream Law and Regulation (2 volumes)	A Global Guide	2e	Dr Eduardo G Pereira and Professor Kim Talus	GLO	<a href="#">9781911078241</a>	£325		Nov-17		2013
Upstream Oil and Gas	Cases, Material and Commentary		Marc Hammerson	x	<a href="#">9781905783472</a>	£148		Jun-11		
<b>INSOLVENCY &amp; RESTRUCTURING</b>										
Cash Pooling and Insolvency	A Practical Global Handbook	2e	Marcel Willems	GLO	<a href="#">9781911078166</a>	£195		Sep-16		2012

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Cross-Border Insolvency (2 volumes)	A Commentary on the UNCITRAL Model Law	4e	Look Chan Ho	GLO	<a href="#">9781911078210</a>	£345	Sep-17		2012
European Debt Restructuring Handbook	Leading Case Studies from the Post-Lehman Cycle		Kon Asimacopoulos and Justin Bickle	GLO	<a href="#">9781905783656</a>	£145	Mar-13		
Investing in Distressed Debt in Europe:	The TMA Handbook for Practitioners		Ignacio Buil Aldana	GLO	<a href="#">9781911078104</a>	£155	Nov-16		
Restructuring and Workouts	Strategies for Maximizing Value	3e	Graham Lane, Willkie Farr & Gallagher LLP	GLO	<a href="#">9781787421882</a>	£140	Feb-19		2013
Retention of Title in and out of Insolvency			Marcel Willems on behalf of the IBA	GLO	<a href="#">9781909416796</a>	£115	Dec-15		
Sovereign Debt and Debt Restructuring	Legal, Financial and Regulatory Aspects		Eugenio A Bruno	x	<a href="#">9781905783991</a>	£158	Apr-13		
Turnaround Management	Unlocking and Preserving Value in Distressed Businesses		Alan Tilley, Bryan Mansell & Tilley	GLO	<a href="#">9781787421684</a>	£95	Feb-19		
<b>INTELLECTUAL PROPERTY &amp; MEDIA LAW</b>									
Brand Protection Online	A Practical Guide to Protection from Online Infringement		Jeremy Blum and Theo Savvides, Bristows	GLO	<a href="#">9781911078012</a>	£175	Mar-17		
European Union Trade Mark, The	A Practical Guide		Mark Holah, Patricia Collis, Bird & Bird	GLO	<a href="#">9781909416666</a>	£175	Nov-16		
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International Advertising Law	A Practical Global Guide	2e	Paul Jordan and Andrew Butcher, Bristows LLP	GLO	<a href="#">9781787423909</a>	£165	Mar-21		2014
International Copyright Law	A Practical Global Guide	2e	Ben Allgrove - Baker & McKenzie LLP	GLO	<a href="#">9781787424944</a>	£195	Mar-22		
International Design Protection	A Global Handbook	2e	Clive Thorne	GLO	<a href="#">9781911078234</a>	£145	Mar-17		2012
International Patent Litigation	Developing an Effective Strategy	2e	Gwilym Roberts, Kilburn & Strode LLP	GLO	<a href="#">9781909416550</a>	£148	Nov-18		2008
IP Issues in Corporate Transactions	A Practical Guide to the Treatment of Intellectual Property in Acquisitions and Investments		Neil Coulson	GLO	<a href="#">9781909416611</a>	£138	Dec-15		
Licences and Insolvency	A Practical Global Guide to the Effects of Insolvency on IP Licence Agreements		Matthias Nordmann, Ulrich Reber and Marcel Willems	GLO	<a href="#">9781909416253</a>	£128	Oct-14		
Patent Enforcement in the UK and Trans-Pacific Countries			Paul England, Taylor Wessing	GLO	<a href="#">9781787424746</a>	£195	Sep-21		
Patent Subject Matter Eligibility	A Global Guide		Paul W Browning, Christopher C Johns and Sara A Leiman	GLO	<a href="#">9781787424463</a>	£175	Sep-21		
Patent Transactions in the Life Sciences	A Global Guide to Agreements in the Sector		Paul England	GLO	<a href="#">9781909416284</a>	£138	Oct-14		
Trade Secret Protection	A Global Guide	2e	Trevor Cook - WilmerHale	GLO	<a href="#">9781787424586</a>	£195	Jun-22		2016
<b>LAW FIRM MANAGEMENT - BUSINESS DEVELOPMENT</b>									
Building Enduring Client Loyalty (Special Report)	A Guide for Lawyers and Their Firms		Susan Saltonstall Duncan	GLO	<a href="#">9781787424708</a>	£75	Feb-21		

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Business Development	A Practical Handbook for Lawyers	2e	Stephen Revell (Freshfields Bruckhaus Deringer LLP) on behalf of the IBA	GLO	<a href="#">9781787423343</a>	£140		Apr-20		2016
Business Development for a New Legal Ecosystem			Various Authors	GLO	<a href="#">9781783583980</a>	£235		Jul-20		
Client Experience, The	How to Optimize Client Service and Deliver Value		Various Authors	GLO	<a href="#">9781787428133</a>	£149		Nov-21		
Creating a Cross-Serving Culture Shift	Mastering Cross-Selling for Lawyers and Leaders		David H. Freeman	GLO	<a href="#">9781783581931</a>	£69		Aug-15		
Pitching for Lawyers (Special Report)	Using Marketing Communication Techniques to Improve Your Win Ratio		Rebecca Harding	GLO	<a href="#">9781787422742</a>	£75		Sep-19		
Silver Bullet, The	How RFPs Are Won		Nancey L Watson	GLO	<a href="#">9781783583362</a>	£167		Aug-18		
Social Media in Business Development and Relationship Management (Special Report)	A Guide for Lawyers		Kim Tasso	GLO	<a href="#">9781787422360</a>	£55		Oct-18		
<b>LAW FIRM MANAGEMENT - COMPLIANCE &amp; ETHICS</b>										
Anti-money Laundering Compliance for Law Firms		2e	Various Authors	GLO	<a href="#">9781783583607</a>	£199		Jan-19		
Avoiding and Managing US Business Litigation Risks	A Comprehensive Guide for Business Owners and the Attorneys Who Advise Them		Kent Schmidt	GLO	<a href="#">9781783584062</a>	£145		Mar-21		
Regulation Compliance and Ethics in Law Firms		2e	Tracey Calvert	GLO	<a href="#">9781787423787</a>	£75		Jul-20		2018
Rule of Law in the 21st Century, The:	A Worldwide Perspective	2e	Professor Robert A Stein, Justice Richard J Goldstone , Homer Moyer	GLO	<a href="#">9781787427952</a>	£85		Feb-22		
<b>LAW FIRM MANAGEMENT - FINANCE</b>										
Adjusting the Numbers	The Future of Finance in Law Firms		Various Authors	GLO	<a href="#">9781783584048</a>	£142		Mar-21		
Budgeting and Negotiating Fees with Clients	A Lawyer's Guide		Sally Dyson	GLO	<a href="#">9781907787935</a>	£68.86		Sep-12		
Compensation Innovation	An In-depth Exploration into the Future of Law Firm Compensation		Various Authors	GLO	<a href="#">9781783583188</a>	£199		Mar-18		
Emerging Approaches to Law Firm Profitability			Various Authors	GLO	<a href="#">9781783583348</a>	£179		May-18		
Future of Profitability Models and Analysis for Law Firms, The			Various Authors	GLO	<a href="#">9781783583720</a>	£149		May-19		
Law Firm Pricing	Strategies, Roles, and Responsibilities		Toby Brown , Vincent Cordo, Jr	GLO	<a href="#">9781783580958</a>	£141.34		Nov-13		
Mechanics of Law Firm Profitability, The	People, Process, and Technology		Various Authors	GLO	<a href="#">9781783582600</a>	£68.86		Nov-16		
Practical Innovations in Legal Pricing			Various Authors	GLO	<a href="#">9781783582921</a>	£249		Jul-17		
Show Me The Math	The Importance of Cost Estimates When Engaging a Law Firm		Richard Brzakala	GLO	<a href="#">9781783583966</a>	£149		Jun-20		
Sustainable Profitability in a Disrupted Legal Market (Special Report)			Norman Clark, Lisa Walker Johnson	GLO	<a href="#">9781787422667</a>	£65		Feb-19		
<b>LAW FIRM MANAGEMENT - IN-HOUSE</b>										
Building an Outstanding Legal Team	Battle-Tested Strategies from a General Counsel		Bjarne P Tellman (GC of Pearson)	GLO	<a href="#">9781911078203</a>	£48		Apr-17		
Business Thinking in Practice for In-house Counsel	Taking your Seat at the Table		Catherine McGregor	GLO	<a href="#">9781787423268</a>	£65		Aug-20		
In-house Counsel Compliance Companion, The			Tracey Calvert	GLO	<a href="#">9781787424982</a>	£75		Jul-21		

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Managing and Developing Your Career as an In-house Lawyer (Special Report)			Ian White, Simon McCall	On Publication	<a href="#">9781787428515</a>	£75	NYP	Mar-23	Dec-22	
Smart Collaboration for In-house Legal Teams (Special Report)			Heidi K Gardner - Harvard Law School	GLO	<a href="#">9781787423503</a>	£75		Apr-20		
Your Role as General Counsel (Special Report)	How to Survive and Thrive in Your Role as GC		Ian White, Simon McCall	GLO	<a href="#">9781787424029</a>	£75		Mar-21		
<b>LAW FIRM MANAGEMENT - KNOWLEDGE MANAGEMENT</b>										
A Guide to Global Best Practice and Standards in KM			Various Authors	GLO	<a href="#">9781783583645</a>	£99		Mar-19		
Emerging Approaches to Information Services			Various Authors	GLO	<a href="#">9781783582945</a>	£149		Aug-17		
Evolution of the Law Firm Library Function, The	Transformation and Integration into the Business of Law		Various Authors	GLO	<a href="#">9781783583409</a>	£149		Jun-18		
Innovations in Legal KM			Various Authors	GLO	<a href="#">9781783583126</a>	£149		Dec-17		
Knowledge Management in Law Firms	Expertise in Action		Luis Felipe Mohando et al	GLO	<a href="#">9781911078135</a>	£125		Dec-16		
Law Firm KM	Driving Practice Innovation and Redefining Service Delivery		Various authors	GLO	<a href="#">9781783582297</a>	£149		Mar-16		
Measuring the ROI of Knowledge Management		2e	Dave Snowden, Stan Garfield, James Gunn, Tim Hawley , H�el�ene Russell	GLO	<a href="#">9781783582686</a>	£141.34		Dec-16		
Next Generation Corporate Libraries and Information Services			Ard Constance	GLO	<a href="#">9781906355609</a>	£295		Sep-09		
Tomorrow's KM	Innovation, Best Practice and the Future of Knowledge Management		Various Authors	GLO	<a href="#">9781783583744</a>	£99		Jun-19		
<b>LAW FIRM MANAGEMENT - NEW LAW</b>										
ABCs, The	Integrating Artificial, Business and Competitive Intelligence in the Modern Law Firm		Various Authors	GLO	<a href="#">9781783583683</a>	£149		Mar-19		
Accelerating Trends in Law Firms			Peter Zeughouser	GLO	<a href="#">9781787424227</a>	£125		Nov-21		
Agile Law Firm, The (Special Report)			Chris Bull	GLO	<a href="#">9781787424548</a>	£95		May-21		
AI in Application	An In-depth Examination From the Legal Profession		Various Authors	GLO	<a href="#">9781783583201</a>	£149		Mar-18		
Blockchain and the Legal Profession			Various Authors	x	<a href="#">9781783583386</a>	£199		Jun-18		
Business Intelligence and Analytics for Law Firms	Insights For a Shifting Business Ecosystem		Various Authors	GLO	<a href="#">9781783583447</a>	£149		Aug-18		
Design Thinking for the Legal Profession			Various Authors	x	<a href="#">9781783583850</a>	£150		Dec-19		
Future Law Firm Business Models	An In-depth Look at the Trends and Future Developments that will Fundamentally Change the Legal Market		Various Authors	GLO	<a href="#">9781783583584</a>	£149		Jan-19		
Future of Legal Innovation, The			Various Authors	GLO	<a href="#">9781783583867</a>	£225		Jan-20		
Horizon Scanning	Modernising Legal Service Delivery		Various Authors	x	<a href="#">9781783583959</a>	£199		May-20		
Innovating for Competitive Advantage in the Legal Industry			Various Authors	GLO	<a href="#">9781783583423</a>	£149		Jul-18		
Innovations in Client Experience			Various Authors	GLO	<a href="#">9781783583225</a>	£199		Mar-18		
Law Firm Innovation	Insights and Practice		Various authors	GLO	<a href="#">9781783581993</a>	£141.34		Jun-15		
Landscape 2025	Defining the Law Firm of Tomorrow		Various Authors	GLO	<a href="#">9781783582785</a>	£249		Mar-17		
Lawyer's Guide to the Future of Practice Management, The			Various Authors	GLO	<a href="#">9781783583805</a>	£80		Sep-19		
Legal Practice in the Digital Age			Paul Caddy, David Jackson, Tony Randle	On Publication	<a href="#">9781787429314</a>	£85	NYP	Jan-23		

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Legal Practice Transformation Post-COVID-19 (Special Report)			Jonathan Fortnam , Stuart Weinstein	GLO	<a href="#">9781787425064</a>	£75		May-21		
Legal Tech and Digital Transformation (Special Report)	Competitive Positioning and Business Models of Law Firms		Rupprecht Graf van Pfeil, Gerard Tanja, Robert van Beeman	GLO	<a href="#">9781787422087</a>	£55		Nov-18		
Managing Legal Change Initiatives			Various Authors	GLO	<a href="#">9781783583003</a>	£149		Sep-17		
New Directions in Legal Services			Various Authors	GLO	<a href="#">9781783582983</a>	£149		Aug-17		
Next Stage Legal Project Management	Future Proof Your Matter Management		Ignaz Fuesgen	GLO	<a href="#">9781787424180</a>	£95		Mar-21		
Package, Position, Profit	How to Build a Legal Practice the 21st Century Wants to Buy		Douglas McPherson	GLO	<a href="#">9781783582822</a>	£50		Apr-17		
Robots in Law	How Artificial Intelligence is Transforming Legal Services		Joanna Goodman	GLO	<a href="#">9781783582648</a>	£99.99		Nov-16		
Successful Digital Transformation in Law Firms	A Question of Culture		Isabel Parker	GLO	<a href="#">9781787423824</a>	£65		Nov-21		
The Handbook for Legal Innovation			Nicola Shaver	On Publication	<a href="#">9781787429130</a>	£149	NYP	Nov-22		
<b>LAW FIRM MANAGEMENT - PERSONAL DEVELOPMENT</b>										
Building Your Professional Profile (Special Report)	How to Enhance Your Career and Win Business		Rebecca Harding - Saltwhistle	GLO	<a href="#">9781787423541</a>	£75		Apr-21		
Future-proof your Legal Career	10 Core Areas of Professional Development		Clae Jones, Sarah Goulbourne, Steve Couch	GLO	<a href="#">9781787424265</a>	£65		Dec-21		
Lawyer as Leader, The (Special Report)	How to Own Your Career and Lead in Law Firms		Antonin Besse	GLO	<a href="#">9781787422322</a>	£45		Apr-19		
Modern Lawyer "Plus"	Journal plus five Law Firm Management book titles		4 issues per annum (Vol 6, Issue 3 current)	GLO	<b>Digital only (includes full Modern Legal Practice archive)</b>	£375	<a href="#">JNL</a>	Oct-20		Replaced <i>Modern Legal Practice</i> from Volume 4, Issue 3
<b>LAW FIRM MANAGEMENT - STRATEGY &amp; MANAGEMENT</b>										
Art of the Law Firm Merger, The			Jeff Gillingham	GLO	<a href="#">9781906355470</a>	£295		Feb-09		
Balanced Scorecards for Law firms			John Sterling	GLO	<a href="#">9781906355555</a>	£199		Jun-09		
Brand Strategy and Management for Law Firms			Sean Larkan	GLO	<a href="#">9781908640536</a>	£295		Nov-12		
Bridging the Gender Pay Gap in Law Firms (Special Report)			Stephanie Hawthorne	GLO	<a href="#">9781787422124</a>	£45		Nov-18		
Building the Sustainable Law Firm (Special Report)	Developing and Implementing an ESG Strategy		Robert van Beemen , Sophie Boyer Chamard - Venturis Consulting Group	GLO	<a href="#">9781787428072</a>	£125		Jun-22		
Business Continuity and Disaster Recovery for Law Firms			Caroline Poynton	GLO	<a href="#">9781906355302</a>	£295		Sep-08		
Business of Law, The	Strategies for Success		International Bar Association	GLO	<a href="#">9781905783618</a>	£124		Feb-12		
Client Listening	Why it Pays and How to Do it		Sally Dyson	GLO	<a href="#">9781908640987</a>	£199		Mar-13		
Competitive Strategies for Mid-Sized Law Firms			Various Authors	GLO	<a href="#">9781783583782</a>	£175		Aug-19		
Creating a CrossServing CultureShift	Mastering CrossSelling for Lawyers and Leaders		David H. Freeman	x	<a href="#">9781783581931</a>	£68.86		Aug-15		
Effective Practice Group Leadership		2e	Various Authors	GLO	<a href="#">9781787428690</a>	£149		Jun-22		
Future Proofing Midsized Law Firms			John Alber	GLO	<a href="#">9781783583935</a>	£199		May-20		
Good Governance in Law Firms	A Strategic Approach to Executive Decision Making and Management Structures		Norman Clark on behalf of the IBA	GLO	<a href="#">9781909416208</a>	£98		Apr-14		
Growth Strategies for the Modern Law Firm			Various authors	GLO	<a href="#">9781783582440</a>	£141.34		Jul-16		



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How to Become the Firm of Choice			Rob Lees, August Aquila	GLO	<a href="#">9781783582723</a>	£55		Feb-17		
Law Firm Governance and Measurements of Success			Peter Blair	GLO	<a href="#">9781907787355</a>	£199		Dec-10		
Law Firm Mergers (Special Report)	Lessons from Successful Strategic Combinations		Kent M Zimmermann , John E Morris	GLO	<a href="#">9781787428454</a>	£95		May-22		
Law Firm Strategies for the 21st Century	Strategies for Success	2e	Christoph H Vaagt on behalf of the IBA	GLO	<a href="#">9781787423022</a>	£95		Sep-20		2013
Lawyer's Guide to Legal Process Improvement, The			Various authors	GLO	<a href="#">9781783581795</a>	£141.34		Dec-14		
Lawyer's Guide to Legal Project Management, The			Various authors	GLO	<a href="#">9781783582761</a>	£239		Feb-17		
Lawyer's Guide to Strategic Practice Management, The		2e	Various authors	GLO	<a href="#">9781783582235</a>	£68.86		Dec-15		
Leadership for Lawyers	Essential Leadership Strategies for Law Firm Success	2e	Rebecca Normand-Hochman; Consulting editor: Heidi K Gardner. On behalf of the IBA	GLO	<a href="#">9781787422865</a>	£125		Jul-19		2015
Lean Six Sigma for Law Firms			Catherine Alman MacDonagh, JD	GLO	<a href="#">9781783581115</a>	£68.86		Jun-14		
Learning and Development for Law Firms	A Practical Guide		Phil Gott	x	<a href="#">9781906355937</a>	£199		Dec-09		
LLP Conversion for Law Firms			Nicholas Wright	GLO	<a href="#">9781906355876</a>	£199		Dec-99		
Making Every Six Minutes Count			Catrin Mills	GLO	<a href="#">9781906355777</a>	£105.10		Nov-16		
Managing Records Retention and Disposal			Alison North	x	<a href="#">9781906355586</a>	£245		Jul-09		
Mentoring and Coaching for Lawyers	Building Partnerships for Success		Rebecca Normand-Hochman on behalf of the IBA	GLO	<a href="#">9781909416413</a>	£118		Oct-14		
Optimizing Practice Management	Driving Profitability and Market Position		Susan Raridon Lambreth, Wendy Bernero	x	<a href="#">9781783581979</a>	£213.83		May-15		
Outcomes Focused Regulation		3e	Tracey Calvert , Bronwen Still	GLO	<a href="#">9781783582464</a>	£195		Aug-16		
Outsourcing of Core Legal Service Functions (Special Report)	How to Capitalise on Opportunities for Law Firms		Norman K Clark	GLO	<a href="#">9781787424104</a>	£95		Jan-21		
Partner Remuneration Handbook, The	A Guide to Compensation in Law and Other Professional Service Firms		Michael Roch, Ray D'Cruz	GLO	<a href="#">9781787428485</a>	£225		Aug-22		
Partner Retirement in Law Firms (Special Report)	Strategies for Partners, Law Firms and Other Professional Services		Ronnie Fox - Fox & Partners	GLO	<a href="#">9781787423428</a>	£95		Mar-20		
Partnership Agreements for Law Firms		2e	Nicholas Wright	GLO	<a href="#">9781907787638</a>	£199		Jun-11		
People Who Run Law Firms, The (Special Report)	Lessons Learned from Law Firm Leaders		Bill Knight	GLO	<a href="#">9781787424623</a>	£85		Jun-21		
Performance Measurement for Law Firms			Alan Hodgart	GLO	<a href="#">9781907787317</a>	£195		May-11		
Post-Pandemic Law Firm, The			Various Authors	x	<a href="#">9781787428010</a>	£149		Oct-21		
Private Client Practice	An Expert Guide	2e	Various authors	x	<a href="#">9781783582273</a>	£40		Jan-16		
Project Management for Lawyers			Barbara J Boake , Rick A Kathuria	GLO	<a href="#">9781907787614</a>	£141.34		Apr-11		
Recruiting and Retaining Lawyers	Innovative Strategies to Attract, Develop and Retain Legal Talent		Rebecca Normand-Hochman on behalf of the IBA	GLO	<a href="#">9781911078159</a>	£138		Feb-17		
Redefining Matter Management	A Best Practice Guide to Improving Processes and Profitability		Various Authors	GLO	<a href="#">9781783583140</a>	£149		Dec-17		
Risk Management for Law Firms		3e	Frank Maher	GLO	<a href="#">9781906355418</a>	£295		Jan-09		

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Risk Management in Law Firms	Strategies for Safeguarding the Future		Hermann Knott on behalf of the IBA	GLO	<a href="#">9781909416444</a>	£115	Sep-14		
Strategic Intelligence for Law Firms			Various Authors	GLO	<a href="#">9781783582402</a>	£149	Aug-16		
Strategic Law Firm, The			Duncan Hart	GLO	<a href="#">9781907787263</a>	£199	Nov-10		
Strategic Planning for Law Firms	A Practical Roadmap	2e	John Sterling	GLO	<a href="#">9781783583560</a>	£149	Nov-18		
Strategies for Growth in Law Firms			Gerard Tanja and Robert van Beemen - Venturis Consulting	GLO	<a href="#">9781787423664</a>	£125	Mar-21		
Succession Planning	Ensuring Smooth Transitions for Lawyers and Their Firms		Various Authors	GLO	<a href="#">9781787428393</a>	£95	Feb-22		
To Innovate or Not to Innovate	A Blueprint for the Law Firm of the Future		Darryl Cooke (gunnercooke LLP)	GLO	<a href="#">9781787422483</a>	£65	May-19		
<b>LAW FIRM MANAGEMENT - TALENT MANAGEMENT</b>									
Baby Boomers to Generation Z	Capitalizing on Generational Diversity to Grow a Successful Law Firm		David Laud	GLO	<a href="#">9781783583768</a>	£149	Jul-19		
Diversity Agenda, The	Lessons and Guidance from the Legal Profession		Various authors	GLO	<a href="#">9781783583263</a>	£149	Apr-18		
Diversity and Inclusion in the Legal Profession (Special Report)		2e	Globe Law and Business and The Centre for Legal Leadership	GLO	<a href="#">9781787428546</a>	£95	Apr-22		
Essential Soft Skills for Lawyers (Special Report)	What They Are and How to Develop Them		Kim Tasso	GLO	<a href="#">9781787423381</a>	£95	Jun-20		
Evolving Role of the Professional Support Lawyer, The			Various Authors	x	<a href="#">9781783583485</a>	£149	Sep-18		
Human Capital in the New Legal Ecosystem			Various Authors	GLO	<a href="#">9781783584000</a>	£141.34	Sep-20		
Human Science of Strategy, The	What Works and What Doesn't (previous title The Future of Human Behaviour)		Dr Bob Murray, Dr Alicia Fortinberry	GLO	<a href="#">9781783583829</a>	£29.99	Oct-19		
Lawyer Health and Wellbeing	How the Legal Profession is Tackling Stress and Creating Resiliency		Various Authors	GLO	<a href="#">9781783583904</a>	£90	Mar-20		
Lawyer's Guide to Wellbeing and Managing Stress, A			Angus Lyon	GLO	<a href="#">9781783582211</a>	£30	Nov-15		
Leading the Future	The Human Science of Law Firm Strategy and Leadership		Bob Murray, Alicia Fortinberry	GLO	<a href="#">9781783582310</a>	£105.10	Feb-16		
Legal Leadership	A Handbook for Future Success		Various Authors	GLO	<a href="#">9781783583546</a>	£149	Nov-18		
Managing Talent for Success	Talent Development in Law Firms	2e	Rebecca Normand-Hochman on behalf of the IBA	GLO	<a href="#">9781787423749</a>	£125	Nov-20		
Measuring and Managing Performance for Law Firms				GLO	<a href="#">9781783582846</a>	£199	Apr-17		
Naked Lawyer, The	Rip to XXX How to Market, Brand and Sell You		Chrissie Lightfoot	GLO	<a href="#">9781907787300</a>	£96	Nov-10		
Rise of Specialist Career Paths in Law Firms, The			Various Authors	GLO	<a href="#">9781787428720</a>	£149	Jun-22		
Rise of the Legal COO			Various Authors	GLO	<a href="#">9781783582747</a>	£235	Jan-17		
Secrets of the Masters	The Business Development Guide for Lawyers		David H Freeman	GLO	<a href="#">9781783580255</a>	£105.10	Jun-15		
Smart Collaboration for Lateral Hiring (Special Report)	Successful Strategies to Recruit and Integrate Laterals in Law Firms		Heidi K Gardner, Anusia Gillespie	GLO	<a href="#">9781787421967</a>	£68	Oct-18		
Stress and Burnout in Law Firms	Leadership Challenges and Choices		Lisa M Walker Johnson - Walker Clark LLC	GLO	<a href="#">9781787428607</a>	£125	Jun-22		
Tackling Partner Underperformance		2e	Various Authors	GLO	<a href="#">9781783583256</a>	£199	Apr-18		
Thriving in a Multi-Generational Law Firm (Special Report)	How to Increase Communication and Collaboration Among Lawyers		Pamela DeNeuve , John Grimley	GLO	<a href="#">9781787425101</a>	£85	Nov-21		

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<b>Tipping Point</b>	Transformation and Innovation in the Legal Department		Various Authors	GLO	<a href="#">9781783583621</a>	£149		Jan-19		
<b>Tomorrow's Naked Lawyer</b>			Chrissie Lightfoot	GLO	<a href="#">9781783581740</a>	£96		Nov-14		
<b>Virtual Lawyer, The</b>			Douglas McPherson	GLO	<a href="#">9781783584024</a>	£68.86		Dec-20		
<b>Visible Lawyer, The</b>	How to Raise Your Profile and Generate Work		Douglas McPherson	GLO	<a href="#">9781783582365</a>	£39.87		Apr-16		
<b>LAW FIRM MANAGEMENT - THE BAR</b>										
<b>Art and Craft of Judgment-Writing, The</b>	A Primer for Common Law Judges		Max Barrett	GLO	<a href="#">9781787428577</a>	£95		Apr-22		
<b>Independent Bar, The (Hardback edition)</b>	Insights into a Unique Business Model		David Barnes (Atkins Chambers)	GLO	<a href="#">9781787420915</a>	£125		Mar-18		
<b>Independent Bar, The (Softback edition)</b>	Insights into a Unique Business Model		David Barnes, Atkins Chambers	GLO	<a href="#">9781787422520</a>	£58		Oct-18		
<b>LAW FIRM MANAGEMENT - WOMEN IN LAW</b>										
<b>Beyond Bias</b>	Unleashing the Potential of Women in Law		Various Authors	GLO	<a href="#">9781783582884</a>	£199		Jun-17		
<b>Business Development for Women Lawyers</b>			Various Authors	GLO	<a href="#">9781783583461</a>	£155		Aug-18		
<b>Career Development for Women Lawyers</b>			Various Authors	GLO	<a href="#">9781783583669</a>	£99		Mar-19		
<b>Innovations in Legal Project Management</b>			Various Authors	GLO	<a href="#">9781783583522</a>	£149		Oct-18		
<b>LITIGATION</b>										
<b>International E-Discovery</b>	A Global Handbook of Law and Technology	2e	Mark Surguy, Weightmans	x	<a href="#">9781787424500</a>	£155		Jul-21		2018
<b>PERSONAL INJURY</b>										
<b>Coldrick on Personal Injury Trusts</b>		4e	Lynne Bradey , David Coldrick	x	<a href="#">9781906355340</a>	£245		Nov-08		
<b>PRIVATE CLIENT - FAMILY OFFICES</b>										
<b>Family Offices</b>	STEP Handbook for Advisors	2e	Barbara R Hauser	GLO	<a href="#">9781787422810</a>	£175		May-19		2009 (20% discount available to STEP members)
<b>International Family Offices Journal "Plus"</b>	Produced in association with STEP. Journal plus both Family Office book titles		4 issues per annum (Vol 7, Issue 1 current)	GLO	<b>Digital only (includes full archive)</b>	£695	<a href="#">JNL</a>	Sep-16		
<b>Setting Up a Family Office (Special Report)</b>			Barbara R Hauser, Keith Drewery	GLO	<a href="#">9781787423183</a>	£85		Feb-20		
<b>PRIVATE CLIENT - THE WEALTHY CLIENT</b>										
<b>Advising the Wealthy Client</b>	A Handbook for Working With the Ultra Wealthy		Barbara R Hauser	GLO	<a href="#">9781787423305</a>	£165		Aug-20		
<b>Beneficial Ownership Registers</b>	STEP Handbook for Advisors		Paolo Panico	GLO	<a href="#">9781787424142</a>	£175		Aug-21		20% discount available to STEP members
<b>Business Families and Family Businesses</b>	STEP Handbook for Advisors	2e	Simon Rylatt, Boodle Hatfield	GLO	<a href="#">9781787421646</a>	£130		Jun-18		2009 (20% discount available to STEP members)
<b>Creating the Trusted Team of Advisers for a Family Business (Special Report)</b>			Ken McCracken	GLO	<a href="#">9781787422209</a>	£75		Oct-18		

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<b>Effective Trusts (Special Report)</b>	Minimising Disputes through Design, Governance and Administration		Todd Mayo	GLO	<a href="#">9781787428812</a>	£125		Jul-22		
<b>Family Business and Responsible Wealth Ownership (Special Report)</b>	Preparing the Next Generation		Iraj Ispahani - Ispahani Advisory	GLO	<a href="#">9781787425026</a>	£75		Jul-21		
<b>Family Enterprises</b>	How to Build Growth, Family Control and Family Harmony		Richard L Narva	GLO	<a href="#">9781909416505</a>	£125		Mar-15		
<b>Family Governance and Surplus Wealth</b>	Sustaining Family Fortunes		Russell Prior	GLO	<a href="#">9781787424869</a>	£95		Jun-21		
<b>Family Philanthropy (Special Report)</b>			Barbara R Hauser	GLO	<a href="#">9781787425187</a>	£125		Jan-22		
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