

Globe Law and Business Update - May 2022

Globe Law and Business Title	Sub-Title	Edition	Editor(s) / Author(s)	ISBN	RRP	NYP	Publication	Was	Last Published
Information correct as at 09.05.22.22 but please note that prices and publication dates may change at short notice. To order contact ian@globelawandbusiness.com .									
Digital versions for personal use of most book titles can be purchased via our website - globelawandbusiness.com . Multi-user digital versions available as part of Globe Law Online - globelawonline.com									
JUST ANNOUNCED									
Effective Trusts (Special Report)	Minimising Disputes through Design, Governance and Administration		Todd Mayo	9781787428812	£95		Oct-22		
JUST PUBLISHED									
Art and Craft of Judgment-Writing, The	A Primer for Common Law Judges		Max Barrett	9781787428577	£95		Apr-22		
Diversity and Inclusion in the Legal Profession (Special Report)		2e	Globe Law and Business and The Centre for Legal Leadership	9781787428546	£95		Apr-22		
Outer Space Law	Legal Policy and Practice	2e	Yanal Abul Failat, Anél Ferreira-Snyman	9781787424821	£195		Apr-22		2017
EXPECTED THIS MONTH									
Intellectual Property in The Energy Sector (Special Report)	Challenges and Opportunities for an Industry in Transition		Jon Moorhouse - Keystone Law	9781787428102	£95	NYP	May-22	£85	
BANKING & FINANCE									
Commodity Derivatives	Documenting and Understanding Commodity Derivative Products		Edmund Parker and Marcin Perzanowski	9781905783373	£138		Jul-10		
Credit Derivatives	Understanding and Working with the 2014 ISDA Credit Derivatives Definitions		Edmund Parker	9781909416642	£275		Jan-17		
Foundations of Structured Trade Finance			Dr Benedict O Oramah	9781783581894	£150		May-15		
Global Financial Crisis	Navigating and Understanding the Legal and Regulatory Aspects		Eugenio A Bruno	9781905783328	£148		Sep-09		
Global Investment Funds	A Practical Guide to Structuring, Raising and Managing Funds		Tom Alabaster, Latham & Watkins	9781911078111	£160		Jul-16		
Hedge Funds	A Practical Global Handbook to the Law and Regulation	2e	Florentino Carreno, Goncalves Periera, Lynn McGrade and Alfred Page	9781787423060	£275		Aug-19		2012
Infrastructure Finance	An Inside View		Martin Blaiklock	9781787420830	£138		Aug-17		
Islamic Finance	A Practical Guide	2e	Rahail Ali, Hogan Lovells LLP	9781905783984	£135		Jan-14		2008
Microfinance	A Practitioner's Handbook		Ranajoy Basu	9781905783977	£110		Oct-13		
Practical Derivatives	A Transactional Approach	3e	Edmund Parker and Marcin Perzanowski	9781911078173	£175		Jun-17		2010
Private Equity	A Transactional Analysis	4e	Chris Hale, Travers Smith LLP	9781787421844	£195		Mar-20		2015
Private Equity Exits	A Practical Analysis	3e	Tom Evans - Latham & Watkins	9781787424906	£180		Jan-22		2016
Public-Private Partnerships	A Practical Analysis	2e	Nicholas Avery	9781905783380	£142		Apr-10		2006
Real Estate Investment Trusts	A Global Analysis		Rachel Booth	9780954870676	£134		Aug-06		
Real Estate Transactions	A Practical Global Guide		Agusti Jausas	9781905783687	£144		Nov-12		
Repo and Stock Lending	A Practitioner's Guide		Guy Usher	9781909416581	£128		Jul-15		
Secured Finance Transactions	Taking Security, Deal Structures and Emerging Markets	2e	Dominic RM Griffiths - Mayer Brown	9781787425149	£165		Mar-22		
Shipping Finance	(Previously published by Euromoney)	4e	Stephenson Harwood LLP	9781787421400	£195		Jul-18		2006
Sukuk and Islamic Capital Markets	A Practical Guide		Rahail Ali	9781905783427	£128		Mar-11		
US Securities Regulation	A Guidebook for International Companies		Jan Joosten and Eduardo Vidal	9781905783496	£118		Apr-11		
World Stock Exchanges	A Practical Guide	2e	Hugh Maule	9781787421448	£165		Nov-18		2007
COMPANY & COMMERCIAL									
Anticorruption Laws and Regulations	A Global Guide		Roberto Hernandez	9781787421172	£175		Aug-18		
Buy-outs and Buy-ins	The Elimination of Defined Benefit Pension Scheme Liabilities		Steven Hull	9781905783267	£115		Sep-09		
Carve-Out M & A Transactions	A Practical Guide		Robbie McLaren, Latham & Watkins	9781787422407	£130		Sep-19		
Company Formation	A Practical Global Guide (2V)	3e	Agustin Jausas	9781909416420	£258		Jan-14		2009
Directors' Liability and Indemnification	A Global Guide	4e	Edward Smerdon	9781787428362	£235	NYP	Oct-22		
Directors' Liability and Indemnification	A Global Guide	3e	Edward Smerdon	9781909416703	£225		Jul-16		4e due Oct-22
Doing Business in the BRICS	A Practical Legal Handbook		Ravi Nath	9781905783816	£120		Dec-12		
Educational Institutions	A Legal and Regulatory Handbook for Setting up Overseas		Mark Abell	9781787420878	£138		Apr-18		
Employee Share Plans	International Legal and Tax Issues	2e	Paul Ellerman	9781905783519	£145		Sep-11		2008
European Takeovers	The Art of Acquisition (Previously published by Euromoney)	2e	Jeremy Grant	9781787421769	£175		Jun-18		2005
Global Merger Control Handbook (3 volumes in slipcase)			DLA Piper	9781787422162	£495		Mar-19		
Insurance and Reinsurance in the MENA Region	A Legal and Regulatory Guide		Ayla Karmadi et al	9781905783588	£138		Aug-13		
International Franchising	A Practitioner's Guide. Prepared in association with IBA		Marco Hero	9781905783403	£138		May-10		
International Public Procurement	A Guide to Best Practice		Roberto Hernandez Garcia	9781905783281	£115		Aug-09		
Labour Law	A Practical Global Guide		Agustin Jausas	9781905783441	£128		May-11		

Globe Law and Business Update - May 2022

Legal Risk Management, Governance and Compliance	A Guide to Best Practice from Leading Experts		Stuart Weinstein and Charles Wild	9781905783946	£128		May-13		
Legal Risk Management, Governance and Compliance	Interdisciplinary Case Studies from Leading Experts		Stuart Weinstein and Charles Wild	9781909416512	£128		Oct-16		
M & A in the Middle East	A Practical Regional Guide		Michael Kortbawi	9781905783632	£138		Dec-13		
Mergers & Acquisitions	A Practical Global Guide		Andreas Lachmann	9781905783090	£128		Aug-07		
Negotiating Technology Contracts			Kit Burden, Duncan Pithouse and Mark O'Connor - DLA Piper	9781787423220	£165		Nov-19		
Outsourcing	A Practical Guide	2e	Kit Burden - DLA Piper	9781787424302	£175		Feb-21		2015
Pension Scheme Deficits	Practical Solutions		Steven Hull	9781905783083	£134		Sep-07		
Product Recall, Liability and Insurance	A Global Guide		Mark Kendall and Jason McNerlin	9781905783670	£148		Dec-12		
Shareholders' Rights and Obligations	A Global Guide		Marcel Willems	9781911078227	£275		Dec-17		
The Limited Liability Company Under German Law (the GmbH)			Dr Alexander Schroder-Frerkes, Dr Armin Gohring	9781787423626	£95		May-20		
World Trade Law in Practice				9780954870683	£112		Dec-06		
DATA PROTECTION									
Data Protection and the New UK GDPR Landscape (Special Report)			Frank Suttie	9781787423701	£95		Feb-21		
The EU General Data Protection Regulation (GDPR)	A Commentary	2e	Lukas Feiler - Baker & McKenzie , Nikolaus Forgó - University of Vienna , Michaela Nebel - Baker & McKenzie	9781787424784	£95		Oct-21		2018
DISPUTE RESOLUTION									
Arbitration in the International Energy Industry			Ronnie King, Ashurst LLP	9781787424661	£140		Mar-19		
Arbitration of M&A Transactions	A Practical Global Guide	2e	Edward Poulton - Baker McKenzie	9781787422902	£165		Apr-20		2013
Construction and Infrastructure Disputes	A Global Handbook		Roberto Hernandez	9781909416000	£130		Sep-13		
Dispute Resolution in the Energy Sector	A Practitioner's Handbook		Ronnie King	9781905783625	£145		May-12		
Enforcement of Investment Treaty Arbitration Awards	A Global Guide	2e	Julien Fouret	9781787423497	£225		Jan-21		2015
International Arbitration	A Practical Guide	2e	Stuart Dutson (Simmons & Simmons), Andy Moody (Baker McKenzie), Neil Newing (Signature Litigation LLP)	9781787421608	£125		Jan-19		2013
ENERGY IN TRANSITION									
Carbon Capture and Storage (Special Report)	The Legal Landscape of Climate Change Mitigation Technology		Dirk Uwer, Daniel Zimmer - Hengler Mueller	9781787423862	£75		Sep-20		
Climate Change	A Guide to Carbon Law and Practice		Paul Q. Watchman	9781905783120	£126		Jun-08		
Decarbonising Energy (Special Report)	The Pathway to Net Zero		Hugo Lidbetter	9781787423589	£125		Apr-20		
Energy from Waste	A Practical Handbook		Angus Evers	9781909416376	£138		Apr-15		
Energy Storage (Special Report)	Legal and Regulatory Challenges and Opportunities		Louise Dalton	9781787422704	£75		Jun-19		
Hydrogen Projects (Special Report)	Legal and Regulatory Challenges and Opportunities		Dalia Majumder-Russell - CMS	9781787424425	£125		Sep-21		
International Arbitration of Renewable Energy Disputes (Special Report)			Emma Johnson , Lucy McKenzie , Matthew Saunders - Ashurst	9781787424661	£75		Aug-21		
Liquefied Natural Gas	The Law and Business of LNG	3e	Paul Griffin	9781911078128	£175		Sep-17		2012
Renewables	A Practical Handbook		Matt Bonass and Michael Rudd	9781905783397	£138		Oct-10		
Solar Power	A Practical Handbook		Matthew Williams, John Deacon	9781787421325	£165		Jun-18		
Wind	Projects and Transactions		Munir Hassan	9781905783878	£128		Jan-14		
ENERGY & NATURAL RESOURCES									
Accounting Procedures in Joint Operating Agreements:	An International Perspective		Dr Eduardo G Pereira et al	9781909416604	£154		Jun-16		
African Upstream Oil and Gas	A Practical Guide to the Law and Regulation		Dr Eduardo G Pereira and Professor Kim Talus	9781909416260	£185		Mar-15		
AIPN Joint Operating Agreement, The	A Practical Guide		Reg Fowler (Shell), Peter Roberts (Orrick), Dr Eduardo G Pereira	9781787422001	£195		Feb-19		
Brazilian Midstream and Downstream Oil and Gas	A Practical Guide to the Law and Regulation		Dr Eduardo G Pereira	9781909416246	£135		Oct-14		
Brazilian Upstream Oil and Gas	A Practical Guide to the Law and Regulation	2e	Dr Eduardo G Pereira	9781911078050	£148		Jun-16		2012
Drafting and Negotiating Petroleum Royalty Agreements (Special Report)			Peter Roberts	9781787427983	£175		Sep-21		

Globe Law and Business Update - May 2022

Encyclopaedia of Oil and Gas Law, The	Volume Two: Midstream and Downstream		Dr Eduardo G Pereira and Professor Kim Talus	9781909416482	£195		Apr-15		
Encyclopaedia of Upstream Oil and Gas, The	(Volume One: Upstream)	2e	Dr Eduardo G Pereira	9781787423107	£235		Dec-19		2014
Energy and Resources Financing	A Practical Handbook		Huw Thomas and Antony Skinner	9781909416765	£148		Dec-15		
Gas and LNG Price Arbitrations	A Practical Handbook	2e	James Freeman, Mark Levy	9781787421929	£175		Mar-20		2014
Joint Operating Agreements	A Comparison Between the IOC and NOC Perspectives	2e	Eduardo G Pereira, Anna Ovcharova, Reg Fowler	9781787424388	£165		Feb-22		2015
Joint Operating Agreements	A Practical Guide	4e	Peter Roberts - Orrick, Reg Fowler - Shell	9781787422629	£175		Sep-20		
Joint Operating Agreements	Risk Control for the Non-Operator	2e	Dr Eduardo G Pereira	9781787421240	£175		Jan-18		2013
Joint Operating Agreements	Mitigating Operational and Contractual Risks in Exclusive Operations		Dr Eduardo G Pereira	9781909416130	£138		Nov-13		
Latin American Upstream Oil and Gas	A Practical Guide to the Law and Regulation		Fernando Fresco and Dr Eduardo G Pereira	9781909416567	£138		May-15		
Minerals and Mining	A Practical Global Guide		Per Vestergaard Pedersen	9781905783564	£128		May-12		
Mining and Minerals	A Practical Guide to the Life Cycle of a Mining Project		Darrell W Podowski, Jennifer Poirier, Cassels Brock & Blackwell LLP	9781787421288	£145		Dec-18		
More on Risk and Energy Infrastructure	Value Chains, Stakeholders and Black Swans		Thomas Dimitroff and Troy Edwards	9781787420670	£135		Nov-17		
Oil and Gas	A Practical Handbook	3e	Renad Younes, Ashurst LLP	9781787421523	£160		Dec-18		2014
Oil and Gas Decommissioning	Law, Policy and Comparative Practice	2e	Marc Hammerson	9781911078029	£148		May-16		2013
Oil and Gas in Africa	A Legal and Commercial Analysis of the Upstream Industry		Marc Hammerson and John LaMaster	9781909416680	£138		May-15		
Oil and Gas M & A	A Practical Handbook	2e	Marc Hammerson, John LaMaster	9781787421486	£160		Jul-18		2014
Oil and Gas Sale and Purchase Agreements	SPAs for International Oil and Gas Acquisitions and Divestitures	2e	John LaMaster and Caroline-Lucy Moran, Akin Gump Strauss Hauer & Feld LLP	9781787423985	£175		Nov-20		
Oil and Gas Trading	A Practical Guide		Denys Hickey	9781911078036	£158		Apr-16		
Power	A Practical Handbook		Munir Hassan and Rajan Phahey	9781905783854	£138		Mar-17		
Production Sharing Agreements	A Global Legal Handbook		Flavio G I Inocencio	9781787426870	£175		Nov-21		
Risk and Energy Infrastructure	Cross-Border Dimensions		Thomas Dimitroff	9781905783489	£138		Jun-11		
Shale Gas	A Practitioner's Guide to Shale Gas and Unconventional Resources	2e	Vivek Bakshi	9781787420632	£142		Jun-17		2012
Upstream Law and Regulation (2 volumes)	A Global Guide	2e	Dr Eduardo G Pereira and Professor Kim Talus	9781911078241	£325		Nov-17		2013
Upstream Oil and Gas	Cases, Material and Commentary		Marc Hammerson	9781905783472	£148		Jun-11		
INSOLVENCY & RESTRUCTURING									
Cash Pooling and Insolvency	A Practical Global Handbook	2e	Marcel Willems	9781911078166	£195		Sep-16		2012
Cross-Border Insolvency (2 volumes)	A Commentary on the UNCITRAL Model Law	4e	Look Chan Ho	9781911078210	£345		Sep-17		2012
European Debt Restructuring Handbook	Leading Case Studies from the Post-Lehman Cycle		Kon Asimacopoulos and Justin Bickle	9781905783656	£145		Mar-13		
Investing in Distressed Debt in Europe:	The TMA Handbook for Practitioners		Ignacio Buil Aldana	9781911078104	£155		Nov-16		
Restructuring and Workouts	Strategies for Maximizing Value	3e	Graham Lane, Willkie Farr & Gallagher LLP	9781787421882	£140		Feb-19		2013
Retention of Title in and out of Insolvency			Marcel Willems on behalf of the IBA	9781909416796	£115		Dec-15		
Sovereign Debt and Debt Restructuring	Legal, Financial and Regulatory Aspects		Eugenio A Bruno	9781905783991	£158		Apr-13		
Turnaround Management	Unlocking and Preserving Value in Distressed Businesses		Alan Tilley, Bryan Mansell & Tilley	9781787421684	£95		Feb-19		
INTELLECTUAL PROPERTY									
Brand Protection Online	A Practical Guide to Protection from Online Infringement		Jeremy Blum and Theo Savvides, Bristows	9781911078012	£175		Mar-17		
European Union Trade Mark, The	A Practical Guide		Mark Holah, Patricia Collis, Bird & Bird	9781909416666	£175		Nov-16		
Intellectual Property and the Internet	A Global Guide to Protecting Intellectual Property Online		Neville Cordell	9781905783953	£135		May-14		
Intellectual Property in Electronics and Software	A Global Guide to Rights and Their Applications	2e	Nicholas Fox	9781787422049	£148		Nov-19		2013
Intellectual Property in the Life Sciences	A Global Guide to Rights and their Applications	2e	Paul England	9781909416697	£148		Oct-15		
Intellectual Property Strategy	A Practical Guide to IP Management		Alexander Korenberg and Stephen Robertson	9781911078074	£148		Mar-17		

Globe Law and Business Update - May 2022

International Advertising Law	A Practical Global Guide	2e	Paul Jordan and Andrew Butcher, Bristows LLP	9781787423909	£165		Mar-21		2014	
International Copyright Law	A Practical Global Guide	2e	Ben Allgrove - Baker & McKenzie LLP	9781787424944	£195		Mar-22			
International Design Protection	A Global Handbook	2e	Clive Thorne	9781911078234	£145		Mar-17		2012	
International Patent Litigation	Developing an Effective Strategy	2e	Gwilym Roberts, Kilburn & Strode LLP	9781909416550	£148		Nov-18		2008	
IP Issues in Corporate Transactions	A Practical Guide to the Treatment of Intellectual Property in Acquisitions and Investments		Neil Coulson	9781909416611	£138		Dec-15			
Licences and Insolvency	A Practical Global Guide to the Effects of Insolvency on IP Licence Agreements		Matthias Nordmann, Ulrich Reber and Marcel Willems	9781909416253	£128		Oct-14			
Patent Enforcement in the UK and Trans-Pacific Countries			Paul England, Taylor Wessing	9781787424746	£195		Sep-21			
Patent Subject Matter Eligibility	A Global Guide		Paul W Browning, Christopher C Johns and Sara A Leiman	9781787424463	£175		Sep-21			
Patent Transactions in the Life Sciences	A Global Guide to Agreements in the Sector		Paul England	9781909416284	£138		Oct-14			
Trade Secret Protection	A Global Guide	2e	Trevor Cook - WilmerHale	9781787424586	£195	NYP	Jun-22		2016	
LAW FIRM MANAGEMENT - BUSINESS DEVELOPMENT										
Building Enduring Client Loyalty (Special Report)	A Guide for Lawyers and Their Firms		Susan Saltonstall Duncan	9781787424708	£75		Feb-21			
Business Development	A Practical Handbook for Lawyers	2e	Stephen Revell (Freshfields Bruckhaus Deringer LLP) on behalf of the IBA	9781787423343	£140		Apr-20		2016	
Business Development for a New Legal Ecosystem			Various Authors	9781783583980	£235		Jul-20			
Client Experience, The	How to Optimize Client Service and Deliver Value		Various Authors	9781787428133	£149		Nov-21			
Pitching for Lawyers (Special Report)	Using Marketing Communication Techniques to Improve Your Win Ratio		Rebecca Harding	9781787422742	£75		Sep-19			
Silver Bullet, The	How RFPs Are Won		Nancey L Watson	9781783583362	£167		Aug-18			
Social Media in Business Development and Relationship Management (Special Report)	A Guide for Lawyers		Kim Tasso	9781787422360	£55		Oct-18			
LAW FIRM MANAGEMENT - COMPLIANCE & ETHICS										
Anti-money Laundering Compliance for Law Firms		2e	Various Authors	9781783583607	£199		Jan-19			
Avoiding and Managing US Business Litigation Risks	A Comprehensive Guide for Business Owners and the Attorneys Who Advise Them		Kent Schmidt	9781783584062	£145		Mar-21			
Regulation Compliance and Ethics in Law Firms		2e	Tracey Calvert	9781787423787	£75		Jul-20		2018	
Rule of Law in the 21st Century, The:	A Worldwide Perspective	2e	Professor Robert A Stein, Justice Richard J Goldstone , Homer Moyer	9781787427952	£85		Feb-22			
LAW FIRM MANAGEMENT - FINANCE										
Adjusting the Numbers	The Future of Finance in Law Firms		Various Authors	9781783584048	£142		Mar-21			
Budgeting and Negotiating Fees with Clients	A Lawyer's Guide		Sally Dyson	9781907787935	£68.86		Sep-12			
Compensation Innovation	An In-depth Exploration into the Future of Law Firm Compensation		Various Authors	9781783583188	£199		Mar-18			
Emerging Approaches to Law Firm Profitability			Various Authors	9781783583348	£179		May-18			
Future of Profitability Models and Analysis for Law Firms, The			Various Authors	9781783583720	£149		May-19			
Law Firm Pricing	Strategies, Roles, and Responsibilities		Toby Brown , Vincent Cordo, Jr	9781783580958	£141.34		Nov-13			
Mechanics of Law Firm Profitability, The	People, Process, and Technology		Various Authors	9781783582600	£68.86		Nov-16			
Practical Innovations in Legal Pricing			Various Authors	9781783582921	£249		Jul-17			
Show Me The Math	The Importance of Cost Estimates When Engaging a Law Firm		Richard Brzakala	9781783583966	£149		Jun-20			
Sustainable Profitability in a Disrupted Legal Market (Special Report)			Norman Clark, Lisa Walker Johnson	9781787422667	£65		Feb-19			
LAW FIRM MANAGEMENT - IN-HOUSE										
Building an Outstanding Legal Team	Battle-Tested Strategies from a General Counsel		Bjarne P Tellman (GC of Pearson)	9781911078203	£48		Apr-17			
Business Thinking in Practice for In-house Counsel	Taking your Seat at the Table		Catherine McGregor	9781787423268	£65		Aug-20			
General Counsel in the 21st Century	Challenges and Opportunities		Christoph H Vaagt and Wolf Peter Gross on behalf of the IBA	9781909416772	£128		Sep-15			
In-house Counsel Compliance Companion, The			Tracey Calvert	9781787424982	£75		Jul-21			
Managing and Developing Your Career as an In-house Lawyer (Special Report)			Ian White, Simon McCall	9781787428515	£75	NYP	Oct-22	Aug-22		
Smart Collaboration for In-house Legal Teams (Special Report)			Heidi K Gardner - Harvard Law School	9781787423503	£75		Apr-20			
Your Role as General Counsel (Special Report)	How to Survive and Thrive in Your Role as GC		Ian White, Simon McCall	9781787424029	£75		Mar-21			
LAW FIRM MANAGEMENT - KNOWLEDGE MANAGEMENT										
A Guide to Global Best Practice and Standards in KM			Various Authors	9781783583645	£99		Mar-19			

Globe Law and Business Update - May 2022

Emerging Approaches to Information Services			Various Authors	9781783582945	£149		Aug-17			
Evolution of the Law Firm Library Function, The	Transformation and Integration into the Business of Law		Various Authors	9781783583409	£149		Jun-18			
Innovations in Legal KM			Various Authors	9781783583126	£149		Dec-17			
Knowledge Management in Law Firms	Expertise in Action		Luis Felipe Mohando et al	97819111078135	£125		Dec-16			
Law Firm KM	Driving Practice Innovation and Redefining Service Delivery		Various authors	9781783582297	£149.00		Mar-16			
Measuring the ROI of Knowledge Management		2e	Dave Snowden, Stan Garfield, James Gunn, Tim Hawley , Hélène Russell	9781783582686	£141.34		Dec-16			
Next Generation Corporate Libraries and Information Services			Ard Constance	9781906355609	£295		Sep-09			
Tomorrow's KM	Innovation, Best Practice and the Future of Knowledge Management		Various Authors	9781783583744	£99		Jun-19			
LAW FIRM MANAGEMENT - NEW LAW										
ABCs, The	Integrating Artificial, Business and Competitive Intelligence in the Modern Law Firm		Various Authors	9781783583683	£149		Mar-19			
Accelerating Trends in Law Firms			Peter Zeughauser	9781787424227	£125		Nov-21			
Agile Law Firm, The (Special Report)			Chris Bull	9781787424548	£95		May-21			
AI in Application	An In-depth Examination From the Legal Profession		Various Authors	9781783583201	£149		Mar-18			
Blockchain and the Legal Profession			Various Authors	9781783583386	£199		Jun-18			
Building the Data-driven Law Firm			Various Authors	9781783583706	£199		Jun-19			
Business Intelligence and Analytics for Law Firms	Insights For a Shifting Business Ecosystem		Various Authors	9781783583447	£149		Aug-18			
Design Thinking for the Legal Profession			Various Authors	9781783583850	£150		Dec-19			
Future Law Firm Business Models	An In-depth Look at the Trends and Future Developments that will Fundamentally Change the Legal Market		Various Authors	9781783583584	£149		Jan-19			
Future of Legal Innovation, The			Various Authors	9781783583867	£225		Jan-20			
Horizon Scanning	Modernising Legal Service Delivery		Various Authors	9781783583959	£199		May-20			
Innovating for Competitive Advantage in the Legal Industry			Various Authors	9781783583423	£149		Jul-18			
Innovations in Client Experience			Various Authors	9781783583225	£199		Mar-18			
Law Firm Innovation	Insights and Practice		Various authors	9781783581993	£141.34		Jun-15			
Landscape 2025	Defining the Law Firm of Tomorrow		Various Authors	9781783582785	£249		Mar-17			
Lawyer's Guide to the Future of Practice Management, The			Various Authors	9781783583805	£80		Sep-19			
Legal Practice Transformation Post-COVID-19 (Special Report)			Jonathan Fortnam , Stuart Weinstein	9781787425064	£75		May-21			
Legal Tech and Digital Transformation (Special Report)	Competitive Positioning and Business Models of Law Firms		Rupprecht Graf van Pfeil, Gerard Tanja, Robert van Beeman	9781787422087	£55		Nov-18			
Managing Legal Change Initiatives			Various Authors	9781783583003	£149		Sep-17			
New Directions in Legal Services			Various Authors	9781783582983	£149		Aug-17			
Next Stage Legal Project Management	Future Proof Your Matter Management		Ignaz Fuesgen	9781787424180	£95		Mar-21			
Package, Position, Profit	How to Build a Legal Practice the 21st Century Wants to Buy		Douglas McPherson	9781783582822	£50.00		Apr-17			
Robots in Law	How Artificial Intelligence is Transforming Legal Services		Joanna Goodman	9781783582648	£99.99		Nov-16			
Successful Digital Transformation in Law Firms	A Question of Culture		Isabel Parker	9781787423824	£65		Nov-21			
LAW FIRM MANAGEMENT - PERSONAL DEVELOPMENT										
Building Your Professional Profile (Special Report)	How to Enhance Your Career and Win Business		Rebecca Harding - Saltwhistle	9781787423541	£75		Apr-21			
Future-proof your Legal Career	10 Core Areas of Professional Development		Clae Jones, Sarah Goulbourne, Steve Couch	9781787424265	£65		Dec-21			
Lawyer as Leader, The (Special Report)	How to Own Your Career and Lead in Law Firms		Antonin Besse	9781787422322	£45		Apr-19			
Modern Lawyer	Was <i>Modern Legal Practice</i>		4 issues per annum (Vol 6, Issue 1 current)	Digital (includes full Modern Legal Practice archive)	£295	JNL	Oct-20	40% Introductory Discount Available	Replaced <i>Modern Legal Practice</i> from Volume 4, Issue 3	
LAW FIRM MANAGEMENT - STRATEGY & MANAGEMENT										
Art of the Law Firm Merger, The			Jeff Gillingham	9781906355470	£295		Feb-09			
Balanced Scorecards for Law firms			John Sterling	9781906355555	£199		Jun-09			
Brand Strategy and Management for Law Firms			Sean Larkan	9781908640536	£295		Nov-12			
Bridging the Gender Pay Gap in Law Firms (Special Report)			Stephanie Hawthorne	9781787422124	£45		Nov-18			
Building a Sustainable Law Firm (Special Report)	Developing and Implementing an ESG Strategy		Robert van Beemen , Sophie Boyer Chammard - Venturis Consulting Group	9781787428072	£125	NYP	Jun-22	£95		
Business Continuity and Disaster Recovery for Law Firms			Caroline Poynton	9781906355302	£295		Sep-08			
Business of Law, The	Strategies for Success		International Bar Association	9781905783618	£124		Feb-12			
Client Listening	Why it Pays and How to Do it		Sally Dyson	9781908640987	£199		Mar-13			
Competitive Strategies for Mid-Sized Law Firms			Various Authors	9781783583782	£175		Aug-19			

Globe Law and Business Update - May 2022

Creating a CrossServing CultureShift	Mastering CrossSelling for Lawyers and Leaders		David H. Freeman	9781783581931	£68.86		Aug-15		
Effective Practice Group Leadership		2e	Various Authors	9781787428690	£149	NYP	May-22		
Future Proofing Midsized Law Firms			John Alber	9781783583935	£199		May-20		
Good Governance in Law Firms	A Strategic Approach to Executive Decision Making and Management Structures		Norman Clark on behalf of the IBA	9781909416208	£98		Apr-14		
Growth Strategies for the Modern Law Firm			Various authors	9781783582440	£141.34		Jul-16		
How to Become the Firm of Choice			Rob Lees, August Aquila	9781783582723	£55.00		Feb-17		
Law Firm Governance and Measurements of Success			Peter Blair	9781907787355	£199		Dec-10		
Law Firm Mergers (Special Report)	Lessons from Successful Strategic Combinations		Kent M Zimmermann , John E Morris	9781787428454	£95	NYP	May-22	Jun-22	
Law Firm Strategies for the 21st Century	Strategies for Success	2e	Christoph H Vaagt on behalf of the IBA	9781787423022	£95		Sep-20		2013
Lawyer's Guide to Legal Process Improvement, The			Various authors	9781783581795	£141.34		Dec-14		
Lawyer's Guide to Legal Project Management, The			Various authors	9781783582761	£239.00		Feb-17		
Lawyer's Guide to Strategic Practice Management, The		2e	Various authors	9781783582235	£68.86		Dec-15		
Leadership for Lawyers	Essential Leadership Strategies for Law Firm Success	2e	Rebecca Normand-Hochman; Consulting editor: Heidi K Gardner. On behalf of the IBA	9781787422865	£125		Jul-19		2015
Lean Six Sigma for Law Firms			Catherine Alman MacDonagh, JD	9781783581115	£68.86		Jun-14		
Learning and Development for Law Firms	A Practical Guide		Phil Gott	9781906355937	£199		Dec-09		
LLP Conversion for Law Firms			Nicholas Wright	9781906355876	£199.00		Dec-99		
Making Every Six Minutes Count			Catrin Mills	9781906355777	£105.10		Nov-16		
Managing Records Retention and Disposal			Alison North	9781906355586	£245		Jul-09		
Mentoring and Coaching for Lawyers	Building Partnerships for Success		Rebecca Normand-Hochman on behalf of the IBA	9781909416413	£118		Oct-14		
Optimizing Practice Management	Driving Profitability and Market Position		Susan Raridon Lambreth, Wendy Bernero	9781783581979	£213.83		May-15		
Outcomes Focused Regulation		3e	Tracey Calvert , Bronwen Still	9781783582464	£195.00		Aug-16		
Outsourcing of Core Legal Service Functions (Special Report)	How to Capitalise on Opportunities for Law Firms		Norman K Clark	9781787424104	£95		Jan-21		
Partner Remuneration Handbook, The	A Guide to Compensation in Law and Other Professional Service Firms		Michael Roch, Ray D'Cruz	9781787428485	£175	NYP	Aug-22		
Partner Remuneration in Law Firms	A Guide to Reward Structures, Performance Management and Decision-Making		Michael Roch on behalf of the IBA	9781911078067	£145		Aug-16		
Partner Retirement in Law Firms (Special Report)	Strategies for Partners, Law Firms and Other Professional Services		Ronnie Fox - Fox & Partners	9781787423428	£95		Mar-20		
Partnership Agreements for Law Firms		2e	Nicholas Wright	9781907787638	£199.00		Jun-11		
People Who Run Law Firms, The (Special Report)	Lessons Learned from Law Firm Leaders		Bill Knight	9781787424623	£85		Jun-21		
Performance Measurement for Law Firms			Alan Hodgart	9781907787317	£195.00		May-11		
Post-Pandemic Law Firm, The			Various Authors	9781787428010	£149		Oct-21		
Private Client Practice	An Expert Guide	2e	Various authors	9781783582273	£40.00		Jan-16		
Project Management for Lawyers			Barbara J Boake , Rick A Kathuria	9781907787614	£141.34		Apr-11		
Recruiting and Retaining Lawyers	Innovative Strategies to Attract, Develop and Retain Legal Talent		Rebecca Normand-Hochman on behalf of the IBA	9781911078159	£138		Feb-17		
Redefining Matter Management	A Best Practice Guide to Improving Processes and Profitability		Various Authors	9781783583140	£149		Dec-17		
Risk Management for Law Firms		3e	Frank Maher	9781906355418	£295		Jan-09		
Risk Management in Law Firms	Strategies for Safeguarding the Future		Hermann Knott on behalf of the IBA	9781909416444	£115		Sep-14		
Strategic Intelligence for Law Firms			Various Authors	9781783582402	£149		Aug-16		
Strategic Law Firm, The			Duncan Hart	9781907787263	£199.00		Nov-10		
Strategic Planning for Law Firms	A Practical Roadmap	2e	John Sterling	9781783583560	£149		Nov-18		
Strategies for Growth in Law Firms			Gerard Tanja and Robert van Beemen - Venturis Consulting	9781787423664	£125		Mar-21		
Succession Planning	Ensuring Smooth Transitions for Lawyers and Their Firms		Various Authors	9781787428393	£95		Feb-22		
To Innovate or Not to Innovate	A Blueprint for the Law Firm of the Future		Darryl Cooke (gunnercooke LLP)	9781787422483	£65		May-19		
LAW FIRM MANAGEMENT - TALENT MANAGEMENT									
Baby Boomers to Generation Z	Capitalizing on Generational Diversity to Grow a Successful Law Firm		David Laud	9781783583768	£149		Jul-19		
Diversity Agenda, The	Lessons and Guidance from the Legal Profession		Various authors	9781783583263	£149.00		Apr-18		
Essential Soft Skills for Lawyers (Special Report)	What They Are and How to Develop Them		Kim Tasso	9781787423381	£95		Jun-20		
Evolving Role of the Professional Support Lawyer, The			Various Authors	9781783583485	£149		Sep-18		
Human Capital in the New Legal Ecosystem			Various Authors	9781783584000	£141.34		Sep-20		
Human Science of Strategy, The	What Works and What Doesn't (previous title The Future of Human Behaviour)		Dr Bob Murray, Dr Alicia Fortinberr	9781783583829	£29.99		Oct-19		

Globe Law and Business Update - May 2022

Lawyer Health and Wellbeing	How the Legal Profession is Tackling Stress and Creating Resiliency		Various Authors	9781783583904	£90		Mar-20		
Lawyer's Guide to Wellbeing and Managing Stress, A			Angus Lyon	9781783582211	£30.00		Nov-15		
Leading the Future	The Human Science of Law Firm Strategy and Leadership		Bob Murray, Alicia Fortinberry	9781783582310	£105.10		Feb-16		
Legal Leadership	A Handbook for Future Success		Various Authors	9781783583546	£149		Nov-18		
Managing Talent for Success	Talent Development in Law Firms	2e	Rebecca Normand-Hochman on behalf of the IBA	9781787423749	£125		Nov-20		
Measuring and Managing Performance for Law Firms				9781783582846	£199		Apr-17		
Naked Lawyer, The	Rip to XXX How to Market, Brand and Sell You		Chrissie Lightfoot	9781907787300	£96		Nov-10		
Rise of Specialist Career Paths in Law Firms, The			Various Authors	9781787428720	£149	NYP	Jun-22		
Rise of the Legal COO			Various Authors	9781783582747	£235		Jan-17		
Secrets of the Masters	The Business Development Guide for Lawyers		David H Freeman	9781783580255	£105.10		Jun-15		
Smart Collaboration for Lateral Hiring (Special Report)	Successful Strategies to Recruit and Integrate Laterals in Law Firms		Heidi K Gardner, Anusia Gillespie	9781787421967	£68		Oct-18		
Stress and Burnout in Law Firms	Leadership Challenges and Choices		Lisa M Walker Johnson - Walker Clark LLC	9781787428607	£125	NYP	Jun-22	£85	
Tackling Partner Underperformance		2e	Various Authors	9781783583256	£199		Apr-18		
Thriving in a Multi-Generational Law Firm (Special Report)	How to Increase Communication and Collaboration Among Lawyers		Pamela DeNeuve , John Grimley	9781787425101	£85		Nov-21		
Tipping Point	Transformation and Innovation in the Legal Department		Various Authors	9781783583621	£149		Jan-19		
Tomorrow's Naked Lawyer			Chrissie Lightfoot	9781783581740	£96		Nov-14		
Virtual Lawyer, The			Douglas McPherson	9781783584024	£68.86		Dec-20		
Visible Lawyer, The	How to Raise Your Profile and Generate Work		Douglas McPherson	9781783582365	£39.87		Apr-16		
LAW FIRM MANAGEMENT - THE BAR									
Independent Bar, The (Hardback edition)	Insights into a Unique Business Model		David Barnes (Atkins Chambers)	9781787420915	£125		Mar-18		
Independent Bar, The (Softback edition)	Insights into a Unique Business Model		David Barnes, Atkins Chambers	9781787422520	£58		Oct-18		
LAW FIRM MANAGEMENT - WOMEN IN LAW									
Beyond Bias	Unleashing the Potential of Women in Law		Various Authors	9781783582884	£199		Jun-17		
Business Development for Women Lawyers			Various Authors	9781783583461	£155		Aug-18		
Career Development for Women Lawyers			Various Authors	9781783583669	£99		Mar-19		
Innovations in Legal Project Management			Various Authors	9781783583522	£149		Oct-18		
Rainmakers	Born or Bred		Patricia K. Gillette	9781783583102	£75		Oct-17		
LITIGATION									
International E-Discovery	A Global Handbook of Law and Technology	2e	Mark Surguy, Weightmans	9781787424500	£155		Jul-21		2018
PERSONAL INJURY									
Coldrick on Personal Injury Trusts		4e	Lynne Bradey , David Coldrick	9781906355340	£245		Nov-08		
PRIVATE CLIENT - FAMILY OFFICES									
Family Offices	STEP Handbook for Advisors	2e	Barbara R Hauser	9781787422810	£175		May-19		2009 (20% discount available to STEP members)
International Family Offices Journal	Produced in association with STEP		4 issues per annum (Vol 6, Issue 3 current)	Digital (includes full archive)	£695	JNL	Sep-16	40% discount available	
Setting Up a Family Office (Special Report)			Barbara R Hauser, Keith Drewery	9781787423183	£85		Feb-20		
PRIVATE CLIENT - THE WEALTHY CLIENT									
Advising the Wealthy Client	A Handbook for Working With the Ultra Wealthy		Barbara R Hauser	9781787423305	£165		Aug-20		
Beneficial Ownership Registers	STEP Handbook for Advisors		Paolo Panico	9781787424142	£175		Aug-21		20% discount available to STEP members
Business Families and Family Businesses	STEP Handbook for Advisors	2e	Simon Rylatt, Boodle Hatfield	9781787421646	£130		Jun-18		2009 (20% discount available to STEP members)
Creating the Trusted Team of Advisors for a Family Business (Special Report)			Ken McCracken	9781787422209	£75		Oct-18		

Globe Law and Business Update - May 2022

Family Business and Responsible Wealth Ownership (Special Report)	Preparing the Next Generation		Iraj Ispahani - Ispahani Advisory	9781787425026	£75		Jul-21		
Family Enterprises	How to Build Growth, Family Control and Family Harmony		Richard L Narva	9781909416505	£125		Mar-15		
Family Governance and Surplus Wealth	Sustaining Family Fortunes		Russell Prior	9781787424869	£95		Jun-21		
Family Philanthropy (Special Report)			Barbara R Hauser	9781787425187	£125		Jan-22		
Global Mobility of Ultra-High-Net-Worth Individuals	Produced in association with STEP		Nicola Saccardo - Maisto e Associati	9781787423947	£175		Aug-21		20% discount available to STEP members
Life Cycle of a Family Business (Special Report)			Barbara R Hauser, Alon Kaplan	9781787424067	£95		Dec-20		
Paying For Residential Care	A Guide For Private Client Practitioners		Austin Thornton	9781783583089	£345		Nov-17		
Practical Guide to the Transfer of Trusteeships, A	Produced in association with STEP	3e	Richard Williams, Arabella Murphy and Toby Graham	9781787421134	£110		Aug-17		20% discount available to STEP members
Private Trust Companies	A Handbook for Advisors		Todd Mayo	9781787423145	£175		Aug-20		20% discount available to STEP members
Sustaining Family Enterprise	Meeting the Challenges of Continuity, Control and Competitiveness		Richard L Narva	9781911078142	£144		Dec-16		
Trusts in Prime Jurisdictions (2 volumes)	Produced in association with STEP	5e	Editor Alon Kaplan, Advisory Editor Barbara R Hauser	9781787422988	£295		Dec-19		2016 (20% discount available to STEP members)
Please note that prices and publication dates may change at short notice. To order contact ian@globelawandbusiness.com.								globelawandbusiness.com	